#### **ORDER SUMMARY – Case Number:** C-20-2895 Olympic Escrow, Inc. and Felicia Marie Cisneros Name(s): **Order Number:** C-20-2895-20-CO01 **Effective Date:** 9/30/20 **License Number:** 540-EA-102476 **License Effect:** N/A **Not Apply Until:** N/A **Not Eligible Until:** N/A **Prohibition/Ban Until:** N/A **Investigation Costs** \$ 4,421.88 Paid Date $\boxtimes Y \square N$ 9/28/30 \$ **Fine** Due Paid Date $\prod Y \prod N$ \$ Due Paid Date **Assessment(s)** $\prod Y \prod N$ \$ Restitution Due Paid Date $\exists Y \Box N$ Financial Literacy and \$ Due Paid Date **Education** $Y \square N$ \$ **Cost of Prosecution** Due Paid Date

Comments: Respondents agree to implement and continue process improvements that will help Olympic Escrow, Inc. maintain an improved financial condition.

No. of Victims:

 $Y \square N$ 

# STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS **DIVISION OF CONSUMER SERVICES**

IN THE MATTER OF DETERMINING 3

No. C-20-2895-20-CO01

Whether there has been a violation of the Escrow Agent Registration Act of Washington by:

**CONSENT ORDER** 

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OLYMPIC ESCROW, INC. and FELICIA MARIE CISNEROS, President, Owner, and Designated Escrow Officer,

Respondents.

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COMES NOW the Director of the Department of Financial Institutions (Director), through his designee Lucinda Fazio, Division of Consumer Services Director, and Olympic Escrow, Inc. and Felicia Marie Cisneros, President, Owner, and Designated Escrow Officer of Olympic Escrow, Inc. (collectively, Respondents), and finding that the issues raised in the above-captioned matter may be economically and efficiently settled, agree to the entry of this Consent Order. This Consent Order is entered pursuant to chapter 18.44 of the Revised Code of Washington (RCW), and RCW 34.05.060 of the Administrative Procedure Act, based on the following:

# AGREEMENT AND ORDER

The Department of Financial Institutions, Division of Consumer Services (Department), and Respondents have agreed upon a basis for resolution of the matters alleged in Temporary Order to Cease and Desist from Certain Activities No. C-20-2895-20-TD01 (Temporary Order), entered April 15, 2020 (copy attached hereto). Pursuant to chapter 18.44 RCW, the Escrow Agent Registration Act (Act), and RCW 34.05.060 of the Administrative Procedure Act, Respondents hereby agree to the Department's entry of this Consent Order and further agree that the issues raised in the abovecaptioned matter may be economically and efficiently settled by entry of this Consent Order. The parties intend this Consent Order to fully resolve the Temporary Order.

Based on the foregoing:

A. **Jurisdiction.** It is AGREED that the Department has jurisdiction over the subject matter of the activities discussed herein.

- B. Waiver of Hearing. It is AGREED that Respondents have been informed of the right to a hearing before an administrative law judge, and hereby waive their right to a hearing and any and all administrative and judicial review of the issues raised in this matter, or of the resolution reached herein. Accordingly, Respondents, by their signature and the signature of their representative below, withdraw their appeal to the Office of Administrative Hearings.
  - C. **Process Improvements.** It is AGREED that Respondents shall:
    - Not issue checks from Olympic Escrow, Inc.'s business checking account (Account)
      when there is or may be insufficient funds in the Account to cover all outstanding
      items on the Account, including, but not limited to, outstanding checks, preauthorized
      ACH debits, and point-of-sale debit card transactions.
    - Deposit funds for sales tax on escrow fees into Olympic Escrow, Inc.'s savings
      account upon collection of the funds and pay those funds to the State of Washington
      Department of Revenue as the sales tax becomes due.
    - 3. Transfer funds for payroll taxes from the Account to the trust account of Olympic Escrow, Inc.'s accounting firm, which shall pay the payroll taxes as they become due.
    - 4. Pay all business expenses from the Account weekly or as they become due.
    - Reconcile the Account and Olympic Escrow, Inc.'s savings account every business day.
    - 6. Distribute funds to shareholders only via checks drawn on the Account and not withdraw cash from the Account.

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- 7. Store the debit card connected to the Account in a secure location at Olympic Escrow, Inc.'s office and remove the debit card from that location only when it is being used to make business-related purchases.
- 8. Not obtain additional business financing without at least ten days' written notice to and approval from the Department, which shall not unreasonably withhold approval, for four years after this Consent Order is entered.
- D. Monitoring by the Department. It is AGREED that Respondents shall submit to the Department monthly reconciliation reports for the Account and Olympic Escrow, Inc.'s trust account each month for twelve months beginning with the monthly reconciliation reports for September 2020. It is further AGREED that Respondents shall provide each monthly reconciliation report to the Department no later than thirty days after the end of the month being reported. It is further AGREED that, upon the Department's written request, Respondent shall provide additional information and records to the Department, including, but not limited to, providing the Department with truthful and complete sworn or unsworn statements, documents, books, records, and any other information relevant to Respondents' compliance with the Act. It is further AGREED that Respondents shall pay any and all fees charged and expenses incurred by the Department in connection with monitoring Respondents' compliance with the Act.
- E. **Investigation Fee.** It is AGREED that Respondents shall pay to the Department an investigation fee of \$4,421.88, in the form of a cashier's check made payable to the "Washington State Treasurer," upon delivery of this Consent Order to the Department, properly dated and signed.
- F. **Non-Compliance with Order.** It is AGREED that Respondents understand that failure to abide by the terms and conditions of this Consent Order may result in further legal action by the

1	Director. In the event of such legal action, Respondents may be responsible to reimburse the Director			
2	for the cost incurred in pursuing such action, including but not limited to, attorney fees.			
3	G. Voluntarily Entered. It is AGREED that Respondents have voluntarily entered into this			
4	Consent Order, which is effective when signed by the Director's designee.			
5	H. Completely Read, Understood, and Agreed. It is AGREED that Respondents have read			
6	this Consent Order in its entirety and fully understand and agree to all of the same.			
7	I. Counterparts. This Consent Order may be executed in any number of counterparts,			
8	including by facsimile or e-mail of a .pdf or similar file, each of which shall be deemed to be an			
9	original, but all of which, taken together, shall constitute one and the same Consent Order.			
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12	RESPONDENTS: Olympic Escrow, Inc.			
13	By:			
14	Felicia Marie Cisneros  -9/22/2020 Date			
15	President, Owner, Designated Escrow Officer			
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18	Individually			
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24	CONSENT ORDER 4 DEPARTMENT OF FINANCIAL INSTITUTIONS C-20-2895-20-C001 Division of Consumer Services 150 Israel Rd SW			

CONSENT ORDER C-20-2895-20-CO01 Olympic Escrow, Inc., et al.

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# STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS CONSUMER SERVICES DIVISION

IN THE MATTER OF DETERMINING Whether there has been a violation of the Escrow Agent Registration Act of Washington by:

NO. C-20-2895-20-TD01

OLYMPIC ESCROW, INC. and FELICIA MARIE CISNEROS, President, Owner, and Designated Escrow Officer,

TEMPORARY ORDER TO CEASE AND DESIST FROM CERTAIN ACTIVITIES

Respondents.

THE STATE OF WASHINGTON TO: Olympic Escrow, Inc. and Felicia Marie Cisneros

COMES NOW the Director of the Washington State Department of Financial Institutions (Director), by and through his designee Lucinda Fazio, Division Director, Division of Consumer Services (Designee), and finding that the licensee, its customers, or the public is likely to be substantially injured by delay in issuing a cease and desist order, enters this temporary order to cease and desist (Order) pursuant to chapter 18.44 RCW, the Escrow Agent Registration Act (Act), based on the following:

# I. FACTUAL FINDINGS

# 1.1 Respondents.

A. Respondent Olympic Escrow, Inc. (Olympic Escrow) was licensed as an escrow agent by the Department of Financial Institutions, Division of Consumer Services (Department) on or about April 4, 2016, and continues to be licensed to date.

- **B.** Respondent Felicia Marie Cisneros has been the president, owner, and designated escrow officer for Olympic Escrow since at least April 4, 2016, and continues to be president, owner, and designated escrow officer to date.
- 1.2 Trust Items Returned Unpaid. On or about March 4, March 10, and March 12, 2020, Respondents issued three checks to title companies for payment of real estate excise tax due in three different escrow transactions. The checks were drawn from Olympic Escrow's general business account (Account) and totaled approximately \$24,432.92. Although Respondents reimbursed the Account from the trust account the day after each check was issued, the checks were returned unpaid on or about March 20, 2020, and March 23, 2020, because there were insufficient funds in the Account. The Account balance was -\$12,786.44 on or about March 20, 2020, and there were insufficient funds available in the Account to pay the title companies through at least March 31, 2020. Respondents did not reimburse the title companies for the real estate excise tax until on or about April 7, 2020.
- 1.3 Automatic Teller Machine (ATM) Withdrawals. Between approximately March 4, 2020, and March 31, 2020, it appears that Respondent Cisneros withdrew approximately \$7,600 in cash from the Account from several ATMs located in or around Snohomish County.
- 1.4 Preauthorized Automated Clearing House (ACH) Debits. Between approximately March 4, 2020, and March 31, 2020, it appears that Respondent Cisneros paid approximately \$18,803.31 in preauthorized ACH debits from the Account. Approximately \$17,076.55 of the preauthorized ACH debits were to companies holding themselves out as making business-purpose loans.

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	1.5	Other Debits to the General Account. Between approximately March 4, 2020,
and M	Iarch 31,	2020, it appears that Respondent Cisneros also paid approximately \$830 to a
resort	in Snoh	omish County and \$411.95 to a casino service provider from the Account through
point-	of-sale c	lebit card transactions.

**1.6 Substantial Injury to Public.** The effect of the above-described conduct is that the public interest will be irreparably harmed by delay in issuing an order to cease and desist.

# II. GROUNDS FOR ENTRY OF ORDER

- **2.1** Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of RCW 18.44.301(1) through (3) for directly or indirectly engaging in an any scheme, device, or artifice to defraud or mislead any person; engaging in any unfair practice toward any person; and directly or indirectly obtaining property by fraud or misrepresentation.
- **2.2** Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of WAC 208-680-550 and RCW 18.44.301(2) for intentionally or negligently failing to perform all acts required of the escrow agent as expeditiously as possible.

# III. AUTHORITY TO ISSUE TEMPORARY ORDER TO CEASE AND DESIST

**3.1** Pursuant to RCW 18.44.440, if the Director makes a finding of fact in writing that the public interest will be irreparably harmed by delay in issuing an order to cease and desist, the Director may issue a temporary cease and desist order.

#### IV. ORDER

Based on the above Factual Findings, Grounds for Entry of Order, and Authority to Issue Temporary Order to Cease and Desist, and pursuant to RCW 18.44.410, the Director determines that the public interest will be irreparably harmed by a delay in entering a cease and desist order. Therefore, the Director ORDERS that:

THAT DEFAULT WILL RESULT IN THIS TEMPORARY ORDER TO CEASE AND DESIST			
BECOMING PERMANENT ON THE TWENTY-FIRST (21ST) DAY FOLLOWING			
SERVICE OF THIS ORDER.			
Entered this 15th day of April, 2020.			
_ <u>/s/</u> Lucinda Fazio, Director			
Division of Consumer Services Department of Financial Institutions			
Presented by:			
AMANDA J. HERNDON			
Financial Legal Examiner			
Approved by:			
STEVEN C. SHERMAN Enforcement Chief			
Emorcement Chief			