STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION

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IN THE MATTER OF DETERMINING

Whether there has been a violation of the

Franchise Investment Protection Act of Washington by:

Cookie Co. Franchising, LLC,

Respondent.

Order No.: S-22-3523-23-CO01

CONSENT ORDER

Pursuant to the Franchise Investment Protection Act of Washington, RCW 19.100, the Securities Division and Respondent Cookie Co. Franchising, LLC do hereby enter into this Consent Order in settlement of the matters alleged herein. Respondent Cookie Co. Franchising, LLC neither admits nor denies the Findings of Fact or Conclusions of Law as stated below.

FINDINGS OF FACT

Respondent

1. Cookie Co. Franchising, LLC ("Cookie Co."), a Utah limited liability company engaged in the business of offering and selling Cookie Co. franchises, was formed on June 1, 2021, as amended, June 23, 2021.

Related Entity

2. Legacy 888, LLC ("Legacy 888") is a Washington limited liability company formed on May 18, 2022.

CONSENT ORDER

DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division PO Box 9033 Olympia, WA 98507-9033 360-902-8760

Nature of the Conduct

Offer and Sale of Franchise

- 3. On March 30, 2022, Idaho resident Katie Huynh contacted Cookie Co. via email to inquire about the purchase of a Cookie Co. franchise in or near Spokane, Washington.
- 4. The same day, Cookie Co. sent a reply email inquiring about Ms. Huynh's experience with franchising. Ms. Huynh responded that she had no franchise experience, but was interested in the Cookie Co. franchise based on her experience with cookies. Cookie Co. responded with a request for a "Discovery Call" between Ms. Huyhn; her husband Adam Le; and Matt Thomas, Co-Founder and President of Cookie Co.
 - 5. The Discovery Call was set for April 5, 2022.
- 6. Following the call, Cookie Co. sent an email titled "Next Steps: Franchise Agreement," to Ms. Huyhn and Mr. Le, requesting information to "create a personalized Franchise Agreement."
- 7. Ms. Huyh and Mr. Le both received the Cookie Co. Franchise Disclosure Document ("FDD") and signed the FDD receipt on April 7, 2022 and April 5, 2022, respectively.
- 8. On April 14, 2022, Mr. Le informed Cookie Co. that he and Ms. Huyhn were creating an LLC and "working with our local bankers to get an SBA loan."
- 9. On June 7, 2022, Cookie Co. and the newly created Legacy 888 signed a Franchise Agreement for a Cookie Co. outlet in Spokane, Washington, designating Legacy 888 as franchisee and Cookie Co. as franchisor.
- 10. On June 8, 2022, Legacy 888 transferred \$25,000 by wire to Cookie Co. for payment of the initial franchise fee associated with the purchase of the Cookie Co. franchise.
- 11. On Saturday, November 26, 2022, the Inland Northwest Business Watch published an article about the Spokane Cookie Co. outlet, indicating that it would open on December 3, 2022.

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Registration Status

- 12. On October 5, 2022, Cookie Co. applied to the Washington State Securities Division of the Department of Financial Institutions for the Initial Registration of an Offer and Sale of Franchises.
- 13. Cookie Co. acknowledged Legacy 888 and the Spokane Cookie Co. outlet in its application materials, including its Franchise Disclosure Document.
- 14. Respondent Cookie Co. is not currently registered to offer or sell its franchises in the state of Washington and has not previously been so registered.

Based upon the above Findings of Fact, the following Conclusions of Law are made:

CONCLUSIONS OF LAW

- 1. The offer or sale of franchises as described above constitutes the offer or sale of a franchise as defined in RCW 19.100.010(6), RCW 19.100.010(12), and RCW 19.100.010(17).
- 2. The offer or sale of said franchises was in violation of RCW 19.100.020 because no registration for such offer or sale is on file with the Washington Securities Administrator.

CONSENT ORDER

Based upon the foregoing and finding it in the public interest:

IT IS AGREED AND ORDERED that Respondent Cookie Co., and its agents and employees, shall each cease and desist from offering or selling franchises in violation of RCW 19.100.020, the registration section of the Franchise Investment Protection Act of the state of Washington.

IT IS FURTHER AGREED AND ORDERED that Respondent Cookie Co. shall be liable for and shall pay investigative costs of \$1200.00 prior to the entry of this Consent Order.

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IT IS FURTHER AGREED that the Securities Division has jurisdiction to enter this Consent Order. IT IS FURTHER AGREED that Respondent Cookie Co. enters into this Consent Order freely and voluntarily and with a full understanding of its terms and significance. IT IS FURTHER AGREED that in consideration of the foregoing, Respondent Cookie Co. waives its right to a hearing and to judicial review of this matter. Signed this 9th day of June, 2023 Signed by: /s/Matthew Thomas Cookie Co. Franchising, LLC

SIGNED and ENTERED this 27th day of June, 2023



/s/William M. Beatty

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2		William M. Beatty Securities Administrator
3	Approved by:	Presented by:
4	/s/Brian Guerard	/s/Megan Campbell
5	Brian Guerard	Megan Campbell
6	Chief of Enforcement	Financial Legal Examiner
7	Reviewed by:	
8	/s/Holly Mack-Kretzler	
9	Holly Mack-Kretzler	
10	Financial Legal Examiner Supervisor	
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CONSENT ORDER