STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION

IN THE MATTER OF DETERMINING Whether there has been a violation of the Franchise Investment Protection Act of Washington by:

Order No. S-20-2971-20-CO01

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CONSENT ORDER

911 Restoration Franchise Inc.

Respondent

Pursuant to the Franchise Investment Protection Act of Washington, RCW 19.100, the Securities Division and Respondent 911 Restoration Franchise Inc. do hereby enter into this Consent Order in settlement of the matters alleged herein. Respondent 911 Restoration Franchise Inc. neither admits nor denies the Findings of Fact or Conclusions of Law as stated below.

FINDINGS OF FACT

Respondent

1. 911 Restoration Franchise Inc. ("911 Restoration") is a California corporation, established on March 15, 2007, with its principal place of business in Van Nuys, California. 911 Restoration is a franchisor which sells water, fire, and mold damage restoration franchises.

Prior Enforcement Action

2. On February 25, 2015, the Securities Division entered into a Consent Order with 911 Restoration. In the Consent Order, the Securities Division alleged that 911 Restoration violated the registration, anti-fraud, and disclosure document provisions of Washington's Franchise Investment Protection Act in connection with the 2009 sale of a franchise to a Washington franchisee and a subsequent 2014 rescission offer to that franchisee. 911 Restoration agreed to cease and desist from violating the registration,

CONSENT ORDER

anti-fraud, and disclosure document provisions of the Franchise Investment Protection Act and to pay \$1,000 in investigative costs.

Nature of the Conduct

- 3. On May 20, 2019, 911 Restoration filed a Franchise Renewal Application with the Securities Division. In July 2019, the registration unit of the Securities Division sent a list of specific revisions and updates that needed to be made to the company's Franchise Disclosure Document (FDD) and additional information that needed to be submitted to the Securities Division as part of the application. On July 30, 2019, 911 Restoration filed an amended FDD with the requested revisions, updates, and additional information. On August 7, 2019, the Securities Division renewed 911 Restoration's franchise registration permit. The permit renewal notice stated that all material changes to any offering circular (including the FDD) were required to be filed with and authorized by the Securities Administrator prior to use.
- 4. On November 13, 2019, a franchising specialist at 911 Restoration emailed a Franchise Disclosure Document (FDD) to two residents of Washington. The FDD that was sent to the Washington residents was an outdated version of the FDD that was dated February 26, 2019. The outdated version of the FDD did not contain any of the revisions and updates that were submitted to the Securities Division in July 2019. Among other things, the FDD sent to the Washington residents did not contain interim unaudited financial statements for 2019. The FDD contained outdated information relating to the amount of revenue that was received by 911 Restoration from the sale of franchises. The FDD also included outdated financial performance representations from 2016, which had been removed from the FDD that was submitted to the Securities Division in July 2019.
- 5. On November 28, 2019 and November 29, 2019, 911 Restoration executed franchise agreements with Washington residents for the operation of 911 Restoration franchises in two adjacent territories in Washington. Under the agreements, the franchisees were required to pay a total of \$48,000 in

CONSENT ORDER

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franchisee fees. The Washington residents paid the franchise fees to 911 Restoration in December 2019 and April 2020.

6. In July 2020, counsel for 911 Restoration self-reported the company's violation of the Franchise Investment Protection Act of Washington, and subsequently provided additional information and documents to the Securities Division.

Registration Status

7. Respondent 911 Restoration Franchise Inc. is currently registered to sell its franchises in the state of Washington (File No. 70014419). 911 Restoration Franchise Inc. has been registered to sell franchises since approximately 2015. 911 Restoration Franchise Inc. was previously registered to sell franchises in 2009 and 2010.

Based upon the above Findings of Fact, the following Conclusions of Law are made:

CONCLUSIONS OF LAW

- 1. The offer or sale of franchises as described above constitutes the offer or sale of a franchise as defined in RCW 19.100.010(6), RCW 19.100.010(12), and RCW 19.100.010(17).
- 2. The offer or sale of said franchises was in violation of RCW 19.100.080 because 911 Restoration Franchise Inc. failed to furnish to a prospective franchisee with a copy of its current disclosure document at least fourteen days prior to the execution of a franchise agreement.

CONSENT ORDER

Based upon the foregoing and finding it in the public interest:

IT IS AGREED AND ORDERED that Respondent 911 Restoration Franchise Inc., and its agents and employees shall each cease and desist from offering or selling franchises in violation of RCW 19.100.080,

the franchise disclosure document section of the Franchise Investment Protection Act of the state of					
Washington.					
IT IS FURTHER AGREED AND ORDERED that Respondent 911 Restoration Franchise Inc. shall					
be liable for and shall pay investigative costs of \$2,000 prior to the entry of this Consent Order.					
IT IS FURTHER AGREED that the Securities Division has jurisdiction to enter this Consent Order.					
IT IS FURTHER AGREED that Respondent 911 Restoration Franchise Inc. enters into this Consent					
Order freely and voluntarily and with a full understanding of its terms and significance.					
IT IS FURTHER AGREED that in consideration of the foregoing, Respondent 911 Restoration					
Franchise Inc. waives its right to a hearing and to judicial review of this matter.					
Signed this 21 day of October, 2020					
Signed by:					
911 Restoration Franchise Inc.					
By					

CONSENT ORDER

SIGNED and ENTERED this	27th day of <u>October</u>	
	Millian seats	ALL LANDS
	William M. Beatty Securities Administrator	
Approved by:	Presented by:	
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	Who	
uzanne Sarason Thief of Enforcement	Robert Kondrat Financial Legal Examiner	