STATE OF WASHINGTON 1 DEPARTMENT OF FINANCIAL INSTITUTIONS **SECURITIES DIVISION** 2 IN THE MATTER OF DETERMINING Order No. S-19-2760-19-CO01 3 Whether there has been a violation of the Franchise Investment Protection Act of CONSENT ORDER 4 Washington by: 5 Bonchon Franchise, LLC, 6 Respondent. 7 Pursuant to the Franchise Investment Protection Act of Washington, Chapter 19.100 RCW, the 8 9 Securities Division and Respondent Bonchon Franchise, LLC do hereby enter into this Consent Order in settlement of the matters alleged herein. Respondent Bonchon Franchise, LLC neither admits nor denies the 10

Findings of Fact or Conclusions of Law as stated below.

FINDINGS OF FACT

Respondent

1. Bonchon Franchise, LLC (Bonchon) is a New York limited liability company that was formed in June 2011. Its principal place of business is New York, New York. Bonchon is in the business of offering and selling franchises in a Korean-styled fried chicken restaurant.

Nature of the Conduct

2. Between 2016 and 2018, Bonchon provided materially inaccurate financial statements to prospective franchisees. During this time period, Bonchon provided at least one Washington resident with the inaccurate financial statements. The Washington resident subsequently purchased a Bonchon franchise.

Bonchon's Franchise Disclosure Document

3. In June 2012, Bonchon became registered to offer and sell its franchises in Washington State. In order to sell its franchises in the state, Bonchon must provide prospective franchisees with a franchise

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disclosure document (FDD) at least fourteen days before the sale of the franchise. The FDD discloses information about the franchise business, including financial statements of the franchisor. The financial statements must be audited by a properly licensed, independent certified public accountant (CPA).

- 4. Between about March 2016 and April 2019, Bonchon's FDD contained financial statements that were audited by a CPA who was not properly licensed to issue audited financials. In addition, the financial statements falsely represented that Bonchon had a positive net worth, when Bonchon actually had a negative net worth. Bonchon provided the FDD with these inaccurate financial statements to at least one Washington resident.
- 5. In March 2019, Bonchon learned that the CPA who audited its financial statements was not properly licensed to do so. As a result, Bonchon temporarily halted the sale of franchises and hired a new CPA to re-audit Bonchon's financial statements for the years 2016 to 2018. The CPA also audited the financial statements for the first half of 2019. In August 2019, Bonchon updated its FDD with the newly audited financial statements.

Based upon the above Findings of Fact, the following Conclusions of Law are made:

CONCLUSIONS OF LAW

- 1. The offer or sale of a franchise as described above constitutes the offer or sale of a franchise as defined in RCW 19.100.010(6), RCW 19.100.010(12), and RCW 19.100.010(17).
- 2. The sale of said franchise was in violation of RCW 19.100.170(2) because, as described above, Bonchon used an FDD with materially inaccurate financial statements to sell the franchise.

CONSENT ORDER

CONSENT ORDER Based upon the foregoing and finding it in the public interest: IT IS AGREED AND ORDERED that Respondent Bonchon Franchise, LLC, its agents and employees, shall each cease and desist from offering or selling franchises in violation of RCW 19.100.170, the violations section of the Franchise Investment Protection Act of the state of Washington. IT IS FURTHER AGREED AND ORDERED that Respondent Bonchon Frachise, LLC shall be liable for and shall pay investigative costs of \$250 prior to the entry of this Consent Order. IT IS FURTHER AGREED that the Securities Division has jurisdiction to enter this Consent Order. IT IS FURTHER AGREED that Respondent Bonchon Franchise, LLC enters into this Consent Order freely and voluntarily and with a full understanding of its terms and significance. IT IS FURTHER AGREED that, in consideration of the foregoing, Respondent Bonchon Franchise, LLC waives its right to a hearing and to judicial review of this matter. Signed this 20th day of December , 2019. Signed by: Approved as to form by: Bonchon Franchise, LLC Name: Flynn K. Dekker David Kaufmann, Attorney for Respondent Title: CEO Bar No. Kaufmann Gildin & Robbins LLP New York, N.Y.

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SIGNED and ENTERED this <u>6th</u> day	y of <u>January</u> , 2020.
	Million Wests
	William M. Beatty Securities Administrator
Approved by:	Presented by:
An Elm	HUM
Suzanne Sarason Chief of Enforcement	Holly Mack-Kretzler Financial Legal Examiner
Reviewed by:	
Brian Guerard Financial Legal Examiner Supervisor	_