STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION

IN THE MATTER OF DETERMINING Whether there has been a violation of the Securities Act of Washington by:) Order No.: S-18-2430-18-CO01)) CONSENT ORDER
Seneca Ventures, LLC,)
Respondent)))

INTRODUCTION

Pursuant to the Securities Act of Washington, RCW 21.20, the Securities Division of the Department of Financial Institutions ("Securities Division") and Respondent Seneca Ventures, LLC do hereby enter into this Consent Order in settlement of the matters alleged herein. Respondent Seneca Ventures, LLC neither admits nor denies the Findings of Fact and Conclusions of Law as stated below.

FINDINGS OF FACT

Respondent

1. Seneca Ventures, LLC ("Seneca Ventures") is a Washington entity formed on April 24, 2014, with its principal place of business in Seattle, Washington. Seneca Ventures is a commercial real estate development company. Kurt Fisher ("Fisher") and Brittany Shulman are the managing members of Seneca Ventures.

Prior Consent Order

2. On October 19, 2017, the Securities Division entered into a Consent Order with Seneca Ventures and Fisher. The 2017 Consent Order alleged that during 2014 and 2015, Seneca Ventures and Fisher had offered and sold more than \$2.5 million worth of LLC membership interests to more than 20

CONSENT ORDER

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investors to raise funds for two separate historic hotel renovation projects: the J&M Hotel project and the Hotel Metropole project. The investors in these two projects relied on Seneca Ventures and Fisher to generate a return on their investment by securing entitlements (real property development rights) for the projects. The 2017 Consent Order alleged that Seneca Ventures and Fisher each misleadingly represented that investors would receive a 20% annual return on their investments. The Consent Order also alleged that Seneca Ventures and Fisher each failed to disclose material risks of the investments, including potential project delays, inadequate capitalization, and other significant real property development risks. Seneca Ventures and Fisher agreed to cease and desist from any further violations of the Securities Act of Washington.

Overview of Additional Violations

3. Following the entry of the 2017 Consent Order, Seneca Ventures continued to offer and sell investments and to violate the Securities Act by making misleading statements about the projected return on investment and by failing to disclose material information regarding the investment. Seneca Ventures offered LLC membership interests in Westlake Trilogy LLC ("Westlake Trilogy"), a Delaware LLC formed to conduct an apartment renovation project for a building located at 1713 Dexter Avenue in Seattle, Washington. The funds from the investors were to be pooled together and used to renovate the apartments. Westlake Trilogy was managing the project, while the investors were passive participants. After completing the renovations, Westlake Trilogy planned to sell the building to generate a profit for themselves and the investors.

Subsequent Offers and Sales of Securities

4. In 2018, Seneca Ventures offered and sold at least \$175,000 worth of Westlake Trilogy LLC membership investments for the 1713 Dexter Avenue renovation project to at least two existing Washington investors. Seneca Ventures provided the investors with an offering memorandum, but did not update the

memorandum, dated January 2017. The offering memorandum misleadingly stated that the 1713 Dexter Avenue building would be refinanced or sold in October 2017, but the memorandum was not provided to the investors until 2018. The offering memorandum misleadingly projected that investors would earn a 44% return on investment within two years, when the project had already taken more than two years to complete. The offering memorandum did not disclose any risk factors associated with the project, including possible construction or permitting delays, inadequate capitalization, and the need for construction code compliance. The offering memorandum did not disclose that Westlake Trilogy was cited by the City of Seattle for a construction code violation in May 2017 for failing to follow the proper permitting process for siding, window, and deck replacement for the 1713 Dexter Avenue building. The offering memorandum included a management section with a brief description of Fisher's real estate background, but did not disclose that Seneca Ventures and Fisher were both subject to a 2017 Consent Order with the Washington Securities Division for alleged violations of the Securities Act of Washington.

Based upon the above Findings of Fact, the following Conclusions of Law are made:

CONCLUSIONS OF LAW

- 1. The offers of the LLC membership investments described above constitute the offer of a security as defined in RCW 21.20.005(14)).
- 2. Seneca Ventures, LLC has violated RCW 21.20.010 because, as set forth in the Findings of Fact, Seneca Ventures, LLC made untrue statements of material fact or omitted to state material facts necessary to make the statements made, in light of the circumstances in which they were made, not misleading.

Based upon the foregoing and finding it in the public interest: 1 **CONSENT ORDER** 2 IT IS AGREED AND ORDERED that Respondent Seneca Ventures, LLC, their agents and 3 employees each shall cease and desist from violating RCW 21.20.010, the anti-fraud section of the Securities Act of Washington. 5 IT IS FURTHER AGREED AND ORDERED that Seneca Ventures, LLC shall be liable for and 6 7 shall pay a fine of \$3,000 on or before the entry of this Consent Order. 8 IT IS FURTHER AGREED that the Securities Division has jurisdiction to enter this Consent Order. 9 IT IS FURTHER AGREED that Respondent Seneca Ventures entered into this Consent Order freely 10 and voluntarily and with a full understanding of its terms and significance. 11 IT IS FURTHER AGREED that in consideration of the foregoing, Respondent Seneca Ventures, 12 LLC waives its right to a hearing and to judicial review of this matter pursuant to RCW 21.20.440 and 13 Chapter 34.05 RCW. 14 WILLFUL VIOLATION OF THIS ORDER IS A CRIMINAL OFFENSE. 15 Signed this __5th____ day of ______, 2019 16 17 Signed by: 18 Seneca Ventures, LLC 19 /s/20 Kurt Fisher Managing Member 21 Approved as to form by: 22 23 24 Joseph M. Campos, WSBA #25344 Attorney for Kurt Fisher

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7		William M. Beatty Securities Administrate	or
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