# STATE OF WASHINGTON

1	DEPARTMENT O	OF WASHINGTON OF FINANCIAL INSTITUTIONS URITIES DIVISION
3 4 5 6	IN THE MATTER OF DETERMINING Whether there has been a violation of the Securities Act of Washington by:  Somatika Incorporated, William D. Enersen, Laura E. Davidson,	<ul> <li>Order No. S-17-2359-18-SC01</li> <li>STATEMENT OF CHARGES AND</li> <li>NOTICE OF INTENT TO</li> <li>ENTER ORDER TO CEASE AND DESIST,</li> <li>TO IMPOSE FINES,</li> <li>AND TO CHARGE COSTS</li> </ul>
7	Respondents	_)
8 9 10	THE STATE OF WASHINGTON TO:	Somatika Incorporated William Donald Enersen Laura Eileen Davidson, formerly Laura Warren
11	STATEMENT OF CHARGES	
12	Please take notice that the Securities Administrator of the state of Washington has reason to believe	
13	that Respondents Somatika Incorporated, William D. Enersen, and Laura E. Davidson have each violated	
14	the Securities Act of Washington. The Securities Administrator believes those violations justify the entry of	
15	an order against the Respondents to cease and desist from such violations and to charge costs pursuant to	
16	RCW 21.20.390, and under RCW 21.20.395 to	impose fines. The Securities Administrator finds as follows:

#### TENTATIVE FINDINGS OF FACT

### **Respondents**

Somatika Incorporated ("Somatika") is a Washington entity that was incorporated on May 1. 20, 2014 and had its principal place of business in Normandy Park, Washington. Somatika was administratively dissolved on October 18, 2016. Somatika represented to investors that its primary business purpose was the sale of formulas for skin care products that would be manufactured using inert adult stem cells.

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- 2. William D. Enersen ("Enersen") resided in Normandy Park, Washington from at least May 2014 until October 2016. Enersen was the President of Somatika.
- 3. Laura E. Davidson ("Davidson") resided in California from at least May 2014 until October 2016. Davidson was a Vice President of Somatika. Davidson was formerly known as Laura Warren.

#### **Nature of the Conduct**

- 4. Between March 2014 and October 2016, the Respondents offered and sold Somatika stock totaling approximately \$470,000 to approximately 20 investors, including at least three Washington investors. Enersen and Davidson offered and sold Somatika stock through one-on-one presentations to investors. The Respondents gave the investors written offering materials that included false and misleading information and omitted material information about the investment.
- 5. In September 2014, Davidson and Somatika offered and sold a \$51,000 investment to a California resident with a law degree who invested her 401(k) retirement funds to buy Somatika stock. Later, when the investor had cancer and needed funds for medical treatment, she was unable to get any return of her investment. The investor also had to pay a significant early withdrawal penalty for the use of her retirement funds. Before she invested, Davidson offered the investor a job as the Vice President of Business Development for Somatika. Davidson told the investor that she would be paid \$300,000 a year, but the investor was only paid a total of approximately \$6,700. Davidson and Somatika also offered and sold approximately \$85,000 worth of Somatika stock to relatives or friends of the investor.
- 6. When soliciting Somatika investments, the Respondents provided the investors with a private placement memorandum. The July 1, 2014 memorandum misleadingly stated that the company's first licensed formula, an inert adult stem cell first aid cream, was "conservatively valued at two hundred and twenty-five million dollars (\$225 million)." The formula was listed as an asset on Somatika's balance sheet. The Respondents failed to disclose to investors that there was no reasonable basis for the \$225 million

valuation. The memorandum also included a five-year income projection. The projection misleadingly indicated that Somatika would have a net income of more than \$918 million by the end of 2015. The Respondents failed to disclose that there was no reasonable basis for the projected net income. The memorandum also falsely stated that within the next four to five months, the company would develop its own stem cell processing lab for "our patented commercial, pharmaceutical, medical therapeutics and university R&D offerings," when, in fact, Somatika had no patents. The memorandum also misleadingly stated that "[w]e conservatively project to create in excess of three and one half billion dollars (\$3.5 billion) in revenue in the next five years....We expect two hundred and twenty-five million dollars (\$225 million) in revenue by the end of the first quarter of 2015 from the sale of a hair growth formula that is currently in testing...." The Respondents failed to disclose that there was no reasonable basis for the projected revenues.

- 7. When offering and selling Somatika stock, the Respondents failed to disclose to investors that Davidson was subject to a prior Desist and Refrain Order from the California Department of Corporations. In June 2008, when Davidson was married and had the name Laura E. Warren, Davidson was charged with violations of the California securities laws for selling unregistered stock in a company (Giovinezza Cosmetics Corporation) that was allegedly going to create, formulate, and manufacture cosmetics. According to the allegations, Davidson misrepresented that the money invested in the cosmetics company would double within a year and that the company would be "going public," when there was no reasonable basis for those claims.
- 8. When offering and selling Somatika stock, the Respondents failed to disclose other material risks of the investment. The Respondents failed to disclose that the formulas for the company's products had never been widely tested and had no proven track record of success for multiple users. The Respondents failed to disclose that the formulas that were supposed to be the property of Somatika actually

came from Davidson and were never assigned to Somatika. The Respondents failed to disclose that Somatika had no sales contracts or letters of intent for the purchase of any formulas. The Respondents also failed to disclose that Enersen had filed for bankruptcy in September 2009.

# **Registration Status**

- 9. Somatika Incorporated is not currently registered to sell its securities in the state of Washington and has not previously been so registered, nor has it filed a claim of exemption from registration.
- 10. William D. Enersen is not currently registered as a securities salesperson or broker-dealer in the state of Washington and has not previously been so registered.
- 11. Laura E. Davidson is not currently registered as a securities salesperson or broker-dealer in the state of Washington and has not previously been so registered.

Based upon the above Tentative Findings of Fact, the following Conclusions of Law are made:

#### **CONCLUSIONS OF LAW**

- 1. The offer and/or sale of the Somatika stock described above constitute the offer and/or sale of a security as defined in RCW 21.20.005(14) and (17).
- 2. Somatika Incorporated, William D. Enersen, and Laura E. Davidson have each violated RCW 21.20.140, because, as set forth in the Tentative Findings of Fact, Respondents offered and/or sold securities for which no registration is on file with the Securities Administrator.
- 3. William D. Enersen and Laura E. Davidson have each violated RCW 21.20.040 by offering and/or selling said securities while not being registered as a securities salesperson or broker-dealer in the state of Washington.
- 4. Somatika Incorporated, William D. Enersen, and Laura E. Davidson have each violated RCW 21.20.010, because, as set forth in the Tentative Findings of Fact, Respondents made untrue

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of the circumstances in which they were made, not misleading. NOTICE OF INTENT TO ORDER THE RESPONDENT TO CEASE AND DESIST

statements of material fact or omitted to state material facts necessary to make the statements made, in light

Based upon the above Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order, pursuant to RCW 21.20.390(1), that Respondents William D. Enersen and Laura E. Davidson, their agents and employees each shall cease and desist from violations of RCW 21.20.040 and that Respondents Somatika Incorporated, William D. Enersen, and Laura E. Davidson, their agents and employees each shall cease and desist from violations of RCW 21.20.140 and RCW 21.20.010.

#### NOTICE OF INTENT TO IMPOSE FINES

Pursuant to RCW 21.20.395, and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that Respondent Laura E. Davidson shall be liable for and shall pay a fine of \$25,000 and that William D. Enersen shall be liable for and shall pay a fine of \$2,500.

## NOTICE OF INTENT TO CHARGE COSTS

Pursuant to 21.20.390, and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that Respondent Laura E. Davidson shall be liable for and shall pay the costs, fees, and other expenses incurred in the administrative investigation of this matter in an amount not less than \$5,000. The Securities Administrator also intends to order that Respondent William D. Enersen shall be liable for and shall pay the costs, fees, and other expenses incurred in the administrative investigation of this matter in an amount not less than \$1,000.

# AUTHORITY AND PROCEDURE

This Statement of Charges is entered pursuant to the provisions of Chapter 21.20 RCW and is subject to the provisions of Chapter 34.05 RCW. The Respondents Somatika Incorporated, William D. Enersen, and Laura E. Davidson, may each make a written request for a hearing as set forth in the NOTICE

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OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this Order. If a 1 Respondent does not make a hearing request in the time allowed, the Securities Administrator intends to 2 adopt the above Tentative Findings of Fact and Conclusions of Law as final and to enter a permanent order 3 to cease and desist as to that Respondent, to impose any fines sought against that respondent, and to charge any costs sought against that Respondent. 5 6 Signed and Entered this 24th day of August, 2018 8 9 10 William M. Beatty 11 Securities Administrator 12 13 Approved by: 14 15 16 Suzanne Sarason Janet So Chief of Enforcement Financial Legal Examiner 17 18 Reviewed by: 19 20 21 22 Robert Kondrat Financial Legal Examiner Supervisor 23 24 25

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