# STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION

IN THE MATTER OF DETERMINING whether there has been a violation of the	) Order No.: S-17-2291-17-CO01
Securities Act of Washington by:	) CONSENT ORDER
Patrick J. Costello, Columbia Wealth Management, LLC;	) )
Respondents.	)

,3

#### INTRODUCTION

On October 6, 2017, the Securities Administrator of the state of Washington issued Summary Order Suspending Investment Adviser Registration and Investment Adviser Representative Registration and Notice of Intent to Revoke Registration, and Enter an Order to Cease and Desist, Deny Future Registrations, Impose Fines, and Recover Costs ("Summary Order"), Order number S-17-2291-17-TO01, against Respondents Patrick J. Costello and Columbia Wealth Management, LLC. The Securities Division and the Respondents, Patrick J. Costello and Columbia Wealth Management, LLC; do hereby agree to this Consent Order in settlement of the above captioned matter. The Securities Division has, in the Summary Order, made certain allegations and conclusions, set forth under the headings "Tentative Findings of Fact" and "Conclusions of Law." Respondents, Patrick J. Costello and Columbia Wealth Management, LLC; neither admit nor deny the Findings of Fact and Conclusions of Law as stated below.

### FINDINGS OF FACT

## Respondents

1. Columbia Wealth Management, LLC ("Columbia WM") is a Washington limited liability company formed on January 2, 2015. Columbia WM maintained its principal place of business at 904 12<sup>th</sup> Avenue, in Longview, Washington. On March 14, 2016, Columbia WM became registered as an investment adviser with the State of Washington. As recently as March 31, 2017, Columbia WM claimed to have \$16,000,000 in assets under management and 174 discretionary accounts. Columbia WM has a Central Registration Depository ("CRD") number of 282951.

Registration Depository ("CRD") number of 282951.

2. Patrick J. Costello ("Costello") is a resident of Longview, Washington. Costello is the owner, sole investment adviser representative, and sole control person of Columbia WM. Costello has been registered with the State of Washington as investment adviser representative at various firms since 2000, and was previously registered as a securities salesperson between July 2000 and August 2016. Costello worked as a registered securities salesperson and investment adviser representative at Edward Jones, until he was terminated in 2014. Between approximately January 2015 and March 2016, Costello worked as a registered securities salesperson and investment adviser representative at Raymond James. Costello was permitted to resign for participating in an outside business activity without firm approval. Between March 2016 and August 2016, Costello worked as a registered securities salesperson at Private Client Services, LLC. Costello has a CRD number of 4187665.

## Nature of the Conduct

3. As registrants with the Securities Division, Costello and Columbia WM each had a duty to notify the Securities Division when Costello was charged or convicted of certain crimes. Certain criminal charges or convictions can form a basis to suspend or revoke registrations. Beginning in August of 2016, Costello was charged with multiple crimes which he failed to report to the Securities Division. Additionally, in filings to the Division, Costello and Columbia WM falsely represented that Costello had not been charged with any felonies.

## Costello's Criminal Charges & Convictions

4. On August 23, 2016, Costello was charged in Cowlitz County Superior Court with malicious mischief in the first degree, a felony ("Charge 1"), and possession of a controlled substance without a valid prescription, a felony ("Charge 2"). On March 27, 2017, Costello entered a guilty plea and was convicted of malicious mischief in the third degree, a gross misdemeanor ("Conviction 1"), and convicted of using drug paraphernalia, a misdemeanor ("Conviction 2").

- 5. On March 15, 2017, Costello was arrested for shoplifting at a Costco in Vancouver, Washington. On or about March 17, 2017, Costello was charged in Clark County District Court with theft in the third degree, a gross misdemeanor ("Charge 3"). On July 11, 2017, Costello pleaded guilty to theft in the third degree in Clark County District Court ("Conviction 3"). On August 16, Costello was ordered to serve three days imprisonment beginning on August 23, 2017.
- 6. On August 2, 2017, Costello was charged in Cowlitz County Superior Court with four felonies: three counts of possession of a controlled substance ("Charge 4, Charge 5, and Charge 6") and one count of possessing a stolen firearm ("Charge 7"). These charges are still pending.
- 7. On September 7, 2017, Costello was charged in Clark County Superior Court with three felonies: one count of identity theft in the second degree ("Charge 8"), one count of possession of a controlled substance (methamphetamine) ("Charge 9"), and one count of forgery ("Charge 10"). Costello was also charged with one count of theft in the third degree, a gross misdemeanor ("Charge 11"). These charges are still pending.

## False Form ADV Filings

- 8. Form ADV is a uniform disclosure form used by investment advisers to register with the SEC and state securities authorities. An investment adviser provides information about its business, ownership, clients, and affiliations in the Form ADV. Form ADV also requires the investment adviser to answer certain disclosure questions.
- 9. Item 11A of Form ADV asks investment advisers whether any advisory affiliate (including control persons) has been charged with, or convicted of, any felony in the past ten years. Item 11B of Form ADV asks investment advisers whether any advisory affiliate (including control persons) has been charged with, or convicted of, any misdemeanor involving fraud, false statement, wrongful taking of property, or

360-902-8760

forgery, in the past ten years. A 'Yes' answer to either Item 11A or 11B requires the adviser to provide details of the charges or convictions.

10. In its March 31, 2017 amendment to Form ADV, Columbia WM falsely answered 'No' to both Item 11A and 11B. At the time of the filing, Columbia WM's control person, Costello, had been charged with two felonies (Charge 1 & Charge 2) and one misdemeanor involving wrongful taking of property (Charge 3). Costello, as the control person for Columbia WM, signed the March 31, 2017 amendment. In doing so, Costello falsely certified that the information in the Form ADV was true and correct.

## Failure to Update Form ADV

- 11. Under WAC 460-24A-205, each investment adviser must promptly file a notice of changes regarding their business on their Form ADV. An amendment is considered promptly filed if it is filed within 30 days of the event that requires the filing of the amendment.
- 12. Some of Costello's criminal charges and convictions required Columbia WM to file an amended Form ADV to change answers to Items 11A and/or 11B. Columbia WM failed to file an amended Form ADV within 30 days of each of the following charges or convictions: Charge 1, Charge 2, Charge 3, Conviction 3, Charge 4, Charge 5, Charge 6, and Charge 7.
- 13. Additionally, Columbia WM has yet to amend its Form ADV to reflect Charge 8, Charge 9, Charge 10, or Charge 11. When Columbia WM did not amend its Form ADV to reflect those charges by October 9, 2017, it failed to promptly file those updates.

## Failure to Update Form U4

14. Form U4 is a uniform application that individuals must complete in order to register as securities salespersons or investment adviser representatives. Form U4 contains history and background information of applicants, including criminal history.

- 15. Item 14A of Form U4 asks applicants whether they have ever been charged with, or convicted of, any felony. Item 14B of Form U4 asks applicants whether they have ever been charged with, or convicted of, any misdemeanor involving fraud, false statements or omissions, wrongful taking of property, or forgery, among other offenses.
- 16. Under WAC 460-24A-205, investment adviser representatives have a continuing obligation to update the information required by Form U4 as changes occur. Investment adviser representatives must promptly file with the Investment Adviser Registration Depository ("IARD") any amendments to their Form U4. An amendment is considered promptly filed if it is filed within 30 days of the event that requires the filing of the amendment.
- 17. Some of Costello's criminal charges and convictions required him to file an amended Form U4 to change answers to Items 14A and/or 14B. Costello failed to file an amended Form U4 within 30 days of each of the following charges or convictions: Charge 1, Charge 2, Charge 3, Conviction 3, Charge 4, Charge 5, Charge 6, and Charge 7.
- 18. Additionally, Costello has yet to amend his Form U4 to reflect Charge 8, Charge 9, Charge 10, or Charge 11. When Costello did not amend his Form U4 to reflect those charges by October 9, 2017, he failed to promptly file those amendments.

#### Books and Records Violation

19. The records of an investment adviser are subject to examination by the Securities Division. Investment advisers must maintain certain books and records, including copies of advisory contracts and other client related records. Investment advisers must maintain and preserve the required records for at least five years from the end of the fiscal year during which the last entry was made on the record. Columbia WM failed to maintain these required records.

Between June 2017 and September 2017, examination staff from the Securities Division 20. attempted to schedule an examination of Columbia WM. In the process of scheduling the exam the examiner requested copies of the required books and records from Costello, including records that would identify Columbia WM's clients.

21. Costello told the examiner that he was unable to obtain any records from Columbia WM's clients' custodian as the custodian terminated its relationship with Columbia WM. Costello also represented that he gave all of Columbia WM's books and records to an individual who is registered as an investment adviser representative of a federal covered adviser. However, this individual represented to the Division that Costello provided him only with client files associated with Columbia WM's custodian. Those limited records do not encompass all of the books and records that Columbia WM is required to maintain.

Based upon the Tentative Findings of Fact, the following Conclusions of Law are made:

## CONCLUSIONS OF LAW

- Pursuant to RCW 21.20.450 and WAC 460-24A-047, the Form ADV filings that Patrick J. 1. Costello made on behalf of Columbia Wealth Management, LLC constitute filings with the director for purposes of RCW 21,20,350.
- Columbia WM and Costello each willfully violated RCW 21.20.350 by making a Form ADV 2. filing on March 31, 2017 that was materially false or misleading, as described above in the Tentative Findings of Fact. Pursuant to RCW 21.20.110(1)(a) and RCW 21.20.110(1)(b), such conduct is grounds for the following sanctions: fines against Columbia WM and Costello; suspension and/or revocation of Columbia WM's registration as an investment adviser and Costello's registration as an investment adviser representative; denial of any future investment adviser, broker-dealer, investment adviser representative, or securities salesperson applications that Columbia WM and Costello may file. Pursuant to RCW 21.20.110(7)

CONSENT ORDER

such conduct is grounds to charge costs incurred in the administrative investigation and hearing of this matter.

- 3. Columbia WM violated WAC 460-24A-205 because it failed to promptly file amendments to its Form ADV to reflect criminal charges or convictions against its control person, Costello, as described above in the Tentative Findings of Fact. Pursuant to RCW 21.20.110(1)(a) and RCW 21.20.110(1)(b), such conduct is grounds for a fine, suspension and/or revocation of Columbia WM's registration as an investment adviser, and denial of any future investment adviser, broker-dealer, investment adviser representative, or securities salesperson applications that Columbia WM may file. Pursuant to RCW 21.20.110(7), such conduct is grounds to charge costs incurred in the administrative investigation and hearing of this matter.
- 4. Costello violated WAC 460-24A-205 because he failed to promptly file amendments to his Form U4 to reflect criminal charges or convictions that were filed against him, as described above in the Tentative Findings of Fact. Pursuant to RCW 21.20.110(1)(a) and RCW 21.20.110(1)(b), such conduct is grounds for a fine, suspension and/or registration of Costello's registration as an investment adviser representative, and denial of any future investment adviser, broker-dealer, investment adviser representative, or securities salesperson applications that Costello may file. Pursuant to RCW 21.20.110(7), such conduct is grounds to charge costs incurred in the administrative investigation and hearing of this matter.
- 5. Columbia WM violated WAC 460-24A-200 because it failed to maintain required books and records, including records to identify its clients. Pursuant to RCW 21.20.110(1)(b), such conduct is grounds for a fine, suspension and/or revocation of Columbia WM's registration as an investment adviser, and denial of any future investment adviser, broker-dealer, investment adviser representative, or securities salesperson applications that Columbia WM may file. Pursuant to RCW 21.20.110(7), such conduct is grounds to charge costs incurred in the administrative investigation and hearing of this matter.

#### CONSENT ORDER

Based upon the foregoing and finding it in the public interest:

IT IS AGREED AND ORDERED that Patrick J. Costello and Columbia Wealth Management, LLC, their agents and employees, each cease and desist from violations of RCW 21.20.350 and WAC 460-24A-205.

IT IS FURTHER AGREED AND ORDERED that the investment adviser representative registration of Patrick J. Costello is hereby revoked.

IT IS FURTHER AGREED AND ORDERED that the investment adviser registration of Columbia Wealth Management, LLC is hereby revoked.

IT IS FURTHER AGREED AND ORDERED that any investment adviser, broker-dealer, investment adviser representative, or securities salesperson applications for registration that Patrick J. Costello may file in the future will be denied.

IT IS FURTHER AGREED AND ORDERED that any investment adviser, broker-dealer, investment adviser representative, or securities salesperson applications for registration that Columbia Wealth Management, LLC may file in the future will be denied.

IT IS FURTHER AGREED that the Securities Division has jurisdiction to enter this Consent Order.

IT IS FURTHER AGREED that Respondents, Patrick J. Costello and Columbia Wealth Management, LLC; enter into this Consent Order freely and voluntarily and with a full understanding of its terms and significance.

IT IS FURTHER AGREED that in consideration of the foregoing, Respondents, Patrick J. Costello and Columbia Wealth Management, LLC; each waive their right to a hearing and to judicial review of this matter.

## WILLFUL VIOLATION OF THIS ORDER IS A CRIMINAL OFFENSE.

Signed this 12th day of December 2017.

Signed by:		
la l		
Patrick J. Costello, Individually		
	•	
Signed by:		
Columbia Wealth Management, LLC		
<u>/s/</u> Patrick J. Costello		
Control Person		
	•	
SIGNED and ENTERED this <u>3rd</u>	day of <u>January</u>	20 <u>18</u> .
•		
OF WASHING		
Shinistraton Of	) June	ant seas
THE SOUTH THE SO	William M. Beatty Securities Administrator	
AITIES OF FINANCIAL		
Approved by:	Presented by:	
An Elm		
Cuzanna Carecan	Tack McClellan	<u> </u>
Chief of Enforcement	Financial Legal Examiner	,
Suzanne Sarason Chief of Enforcement	Jack McClellan Financial Legal Examiner	•
·		·

DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division PO Box 9033 Olympia WA 98507-9033 360-902-8760

CONSENT ORDER

						-	
				·			
					•		
÷							