STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION

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IN THE MATTER OF DETERMINING Whether there has been a violation of the Business Opportunity Fraud Act by:

GROW HEALTHY VENDING, LLC f/k/a GROW FRANCHISE GROUP LLC; and CHRIS WYLAND

Respondents.

THE STATE OF WASHINGTON TO:

Order No.: S-17-2214-18-SC01

) STATEMENT OF CHARGES AND
) NOTICE OF INTENT TO
) ENTER ORDER TO CEASE AND DESIST

Grow Healthy Vending, LLC f/k/a Grow Franchise Group LLC; and Chris Wyland

STATEMENT OF CHARGES

Please take notice that the Securities Administrator of the state of Washington has reason to believe that Respondents, Grow Healthy Vending, LLC f/k/a Grow Franchise Group LLC and Chris Wyland, have each violated the Business Opportunity Fraud Act and that their violations justify the entry of an order under RCW 19.110.150 against the Respondents to cease and desist from such violations. The Securities Administrator finds as follows:

TENTATIVE FINDINGS OF FACT

Respondents

1. Grow Healthy Vending, LLC ("Grow Healthy Vending") was a California limited liability company originally formed under the name Grow Franchise Group LLC on November 2, 2011. It changed its name to Grow Healthy Vending on September 13, 2016. Its business registration with California is currently suspended. Grow Healthy Vending's principal place of business was in Irvine, California.

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Chris Wyland ("Wyland") is believed to have resided in California during the period relevant

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to this Statement of Charges. He was the founder, CEO, and managing member of Grow Healthy Vending.

Lawsuit Against Respondents

3. In October 2014, a competitor of Grow Healthy Vending initiated a lawsuit against Respondents for defamation, among other causes of action, alleging that Respondents posted false and disparaging comments online about the competitor. The parties eventually settled the matter and in March 2017, the court entered a final judgment that required Respondents to pay the competitor \$250,000 plus interest.

Nature of the Conduct

4. Grow Healthy Vending was in the business of offering and selling healthy foods vending machines to the general public. For an additional fee of \$500-750 per machine, it also offered to its vending machine purchasers, called "operators," optional location services to assist them in finding potential locations for their vending machines. Grow Healthy Vending maintained a website at <u>www.growhealthyvending.com</u> that it used to advertise and sell its vending machines and related services.

5. From no later than September 2013 to at least September 2017, Grow Healthy Vending offered and sold its vending machines and location assistance to at least seven Washington residents.¹ Collectively, these Washington operators purchased at least 48 vending machines, plus location assistance for each machine, for a total of at least \$299,940. Wyland was involved in offering and selling the vending machines and location assistance to many of the Washington operators. One of these Washington operators purchased at least six more vending machines without location assistance for at least \$42,265.

6. Grow Healthy Vending did not manufacture the vending machines itself, but instead ordered the vending machines to be custom built for its operators from a third-party vending machine manufacturer.

¹ Though one of these Washington residents intended to place her machines in California, she was located in Washington while communicating with Grow Healthy Vending representatives about the vending machines and becoming an operator. She also paid an initial 40% deposit from a bank branch in Washington state.

Grow Healthy Vending paid for the vending machines through an open credit line that it maintained with the manufacturer's affiliate. Though operators had the option of financing their machine purchases through the same affiliate, the Washington operators paid Grow Healthy Vending for most of their orders.

7. In offering and selling the vending machines and location assistance to the Washington operators, Respondents failed to provide any of the Washington operators with a disclosure document as required by RCW 19.110.060, a provision of the Washington Business Opportunity Fraud Act. The disclosure document is intended to protect investors by providing them with certain material information about the business opportunity, including the total number of business opportunities sold or leased, the number of failed business opportunities, the seller's financial condition, and certain background information about the seller's principals.

8. Grow Healthy Vending, usually through Wyland, executed contracts with all of the Washington operators but one. The contracts that Grow Healthy Vending entered into with the Washington operators did not contain the statements required by RCW 19.110.110, which inform the purchaser of their rights to cancel the contract and to receive a disclosure document, among other things.

9. In addition, Respondents failed to disclose to at least two Washington operators the existence of the lawsuit and judgment discussed in Paragraph 3.

10. Around late summer of 2017, several months after the judgment was entered against Respondents, at least three Washington operators began experiencing issues with their vending machines orders. During that time, these Washington operators placed orders for at least 11 vending machines with Grow Healthy Vending. These operators paid Grow Healthy Vending approximately \$75,985 for these orders. At least eight of these machines included location assistance. Wyland personally solicited one of these Washington operators by telling the operator that five vending machines from a cancelled order were available for a discount. This operator purchased three of these vending machines with location assistance for \$19,900.

11. These orders were continually delayed and in the end, only one of the 11 vending machines that the three Washington operators ordered was ever delivered. Wyland falsely told the operator who ordered the three machines from the purported cancelled order that the manufacturer had mistakenly sent the machines to another operator, who had installed the machines. In fact, these three machines were never shipped out by the manufacturer and Grow Healthy Vending never submitted this order to the manufacturer. These three Washington operators suffered approximately \$65,660 in losses.

12. Around December 2017, the vending machine manufacturer cancelled its distribution agreement with Grow Healthy Vending. Currently, Grow Healthy Vending's unpaid balance on the open credit line with the manufacturer's affiliate is over \$300,000. Wyland shut down Grow Healthy Vending's business operations by early February 2018.

Registration Status

13. Grow Healthy Vending is not currently registered to sell business opportunities in the state of Washington and has not previously been so registered.

14. Chris Wyland is not currently registered to sell business opportunities in the state of Washington and has not previously been so registered.

Disclosure Document

15. Grow Healthy Vending failed to provide purchasers with a disclosure document which met the requirements of RCW 19.110.070.

16. Chris Wyland failed to provide purchasers with a disclosure document which met the requirements of RCW 19.110.070.

Business Opportunity Contract

17. Grow Healthy Vending failed to provide purchasers with a business opportunity contract which met the requirements of RCW 19.110.110.

STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER ORDER TO CEASE AND DESIST Olympia WA 98507-9033 360-902-8760 18. Chris Wyland failed to provide purchasers with a business opportunity contract which met the requirements of RCW 19.110.110.

Based upon the above Tentative Findings of Fact, the following Conclusions of Law are made:

CONCLUSIONS OF LAW

1. The offer or sale of the Grow Healthy Vending vending machines and location assistance, as described above, constitutes the offer and/or sale of a business opportunity as defined in RCW 19.110.020 and RCW 19.110.030.

2. Grow Healthy Vending, LLC f/k/a Grow Franchise Group LLC and Chris Wyland have each violated RCW 19.110.050 by offering and selling business opportunities without being registered with the Securities Administrator to do so.

3. Grow Healthy Vending, LLC f/k/a Grow Franchise Group LLC and Chris Wyland have each violated RCW 19.110.070 by failing to provide prospective business opportunity purchasers with a disclosure document which met the requirements of RCW 19.110.070.

4. Grow Healthy Vending, LLC f/k/a Grow Franchise Group LLC and Chris Wyland have each violated RCW 19.110.110 by failing to provide prospective business opportunity purchasers with a contract which met the requirements of RCW 19.110.110.

5. Grow Healthy Vending, LLC f/k/a Grow Franchise Group LLC and Chris Wyland have each violated RCW 19.110.120(1)(a), by making a untrue or misleading statement of a material fact or to omitting to state a material fact in connection with the offer, sale, or lease of a business opportunity in the state of Washington.

NOTICE OF INTENT TO ORDER THE RESPONDENT TO CEASE AND DESIST

Based upon the above Tentative Findings of Fact and Conclusions of Law, the Securities

STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER ORDER TO CEASE AND DESIST

Administrator intends to order, pursuant to RCW 19.110.150, that Grow Healthy Vending, LLC f/k/a Grow Franchise Group LLC; Chris Wyland; and each of their agents and employees shall cease and desist from violations of RCW 19.110.050, RCW 19.110.070, RCW 19.110.110, and RCW 19.110.120.

AUTHORITY AND PROCEDURE

This Statement of Charges is entered pursuant to RCW 19.110.150 and is subject to the provisions of Chapter 34.05 RCW. The Respondents, Grow Healthy Vending, LLC f/k/a Grow Franchise Group LLC and Chris Wyland, may each make a written request for a hearing as set forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this Order. If a Respondent does not make a hearing request in the time allowed, the Securities Administrator intends to adopt the above Tentative Findings of Fact and Conclusions of Law as final and to enter a permanent order to cease and desist as to that Respondent.

Signed and Entered this <u>5th</u> day of <u>July</u>, 2018.

WILLIAM M. BEATTY Securities Administrator

Approved by:

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SUZANNE SARASON Chief of Enforcement

STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER ORDER TO CEASE AND DESIST Presented by:

HUONG LAM Financial Legal Examiner

Olympia WA 98507-9033 360-902-8760

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Reviewed by:

JACK MCCLELLAN Financial Legal Examiner Supervisor

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