STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION

IN THE MATTER OF DETERMINING whether there has been a violation of the Securities Act of Washington by:) Order No.: S-17-2117-17-CO01)) CONSENT ORDER AND ORDER VACATING
Kevin Bonner,) ORDER NO. S-17-2117-17-FO01)
Respondent.)

INTRODUCTION

On March 10, 2017, the Securities Administrator of the state of Washington entered a statement of charges and notice of intent to enter order to deny future registrations, cease and desist, to impose a fine, and to charge costs — Order No. S-17-2117-17-SC01 — against Respondent Kevin Bonner ("Statement of Charges"). On April 11, 2017, the Securities Division received a letter from Kevin Bonner waiving his right to a hearing, and in lieu thereof, submitted a written statement for consideration by the Securities Administrator. On April 20, 2017, the Securities Administrator entered findings of fact and conclusions of law and final order to deny future registrations, to cease and desist, to impose a fine, and to charge costs — Order No. S-17-2117-17-F001 — against Respondent Kevin Bonner ("Final Order"). On May 12, 2017, Respondent Kevin Bonner sent a financial declaration to the Securities Division, which demonstrated that Respondent Kevin Bonner is under significant financial hardship. After consideration of Respondent Kevin Bonner's financial hardship, the Securities Division has agreed to modify the fine and costs ordered against him in the Final Order, including the introduction of a payment plan. The Securities Division does hereby vacate the Final Order, and the Securities Division and Respondent Kevin Bonner do hereby agree to this Consent Order in settlement of the above captioned matter. The Securities Division makes, and Respondent Kevin Bonner admits, the following findings of fact and conclusions of law:

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FINDINGS OF FACT

Respondent

1. Kevin Bonner ("Bonner") resides in Seattle, Washington. Bonner was registered as an investment adviser representative and securities salesperson for Lincoln Financial Securities Corporation ("Lincoln Financial") in Washington State from November 1990 until May 2016. Bonner has a Central Registration Depository ("CRD") number of 1601140. Bonner is a Washington State licensed certified public accountant ("CPA"). Bonner has a Washington State Board of Accountancy number of 07642. The Certified Financial Planner Board of Standards, Inc. ("CFP Board"), a self-regulatory organization, granted Bonner the right to use the CFP designation. Bonner has a CFP Board ID No. of 32921.

Nature of the Conduct

2. While registered at Lincoln Financial, Bonner engaged in dishonest or unethical business practices by borrowing money from a client. In addition, Bonner engaged in dishonest or unethical conduct when he misrepresented to Lincoln Financial that he had not borrowed money from a client. Both the Washington State Board of Accountancy and the CFP Board took disciplinary action against Bonner relating to his borrowing of money from a client. In documents subsequently filed with the Securities Division, Bonner misrepresented his regulatory disciplinary history to the Division and failed to inform the Division of his regulatory disciplinary history within thirty days of the disciplinary action.

Borrowing from a Client

- 3. For approximately thirty years, Bonner worked in various capacities including as a securities salesperson, accountant, and bookkeeper for a Washington State client. Bonner worked as a securities salesperson for this client from at least June 2003 through March 2013.
 - 4. In or around 2008, Bonner approached his client for a loan.

- 5. The client agreed to loan Bonner \$50,000. At first, this loan was not memorialized in writing; it was a handshake deal based on years of friendship and trust.
- 6. For the next several years, Bonner struggled to pay back his client for this loan. By March 2013, Bonner had paid back his client approximately \$10,000.
- 7. In or around March 2013, Bonner memorialized his loan from his client in a promissory note. The loan amount on this note was \$40,000 (\$50,000 less the \$10,000 Bonner had managed to pay back) with an annual interest rate of four percent.
- 8. Over the years, Bonner had made intermittent payments totaling approximately \$17,000 to his client on this note.
- 9. In December 2014, Bonner filed for chapter seven bankruptcy. In his bankruptcy filing, Bonner included his client's note as a debt he sought to discharge. In March, 2015, as a result of the bankruptcy proceeding, Bonner's \$28,327 debt to his client was discharged.

Regulatory Action Disclosure

- 10. When Bonner first registered as a securities salesperson in Washington State, he was required to disclose information about his personal history and background by filing a Form U4. While Bonner was registered in Washington State, he was required to update any changes to the answers in his U4 within thirty days of the change. The Form U4 and all of its amendments are official filings with the Director of the Securities Division.
- agreement and order of assurance from Bonner. In this order, Bonner stipulated to entering into a promissory note with a tax client. Bonner stipulated that borrowing funds from his client was a violation of WAC 4-30-142(9)(b). The Washington State Board of Accountancy suspended Bonner's CPA license for two years. This suspension was immediately stayed pending Bonner's compliance with the order. The order

required Bonner to pay a fine, to pay the investigative costs, and to complete a total of sixteen hours of continuing professional education. Bonner timely completed all requirements of the stipulated agreement and order of assurance.

- 12. Question 14(F) of the Form U4 asks whether the applicant has ever had an authorization to act as an accountant that was suspended. After the Washington State Board of Accountancy ordered the suspension of his CPA license, Bonner failed to file an updated Form U4 disclosing the suspension, under Question 14(F), within thirty days of the order. Further, on March 29, 2016, Bonner filed a Form U4 that answered "no" to Question 14(F). When Bonner answered "no" to Question 14(F), Bonner falsely stated that he had never had his CPA license suspended. As of the date of this Statement of Charges, Bonner has not filed a Form U4 disclosing the suspension of his CPA license.
- 13. On July 10, 2015, the CFP Board sent a complaint to Bonner for alleged violations of its Rules of Conduct. On December 4, 2015, The CFP Board entered an order against Bonner. In this Order, the CFP Board found four separate grounds for discipline against Bonner. Each ground for discipline stemmed from the March 2013 promissory note Bonner had entered into with his client. The CFP Board issued Bonner a public letter of admonition and required Bonner to provide the CFP Board with proof that he had completed all of the requirements imposed by the stipulated agreement and order Bonner entered into with the Washington State Board of Accountancy.
- 14. Question 14(E)(2) of the Form U4 asks whether the applicant has ever been found by any self-regulatory organization to be involved in a violation of its rules. After the CFP Board ordered to issue Bonner a public letter of admonition for violations of its disciplinary rules, Bonner failed to file an updated Form U4 disclosing his letter of admonition, under Question 14(E)(2), within thirty days of the order. Further, on March 29, 2016, Bonner filed a Form U4 that answered "no" to Questions 14(E)(2). When Bonner answered "no" to Question 14(E)(2), Bonner falsely stated that a self-regulatory organization had

never found him to be involved in a violation of its rules. As of the date of this Statement of Charges, Bonner has not filed a Form U4 disclosing his CFP Board letter of admonition.

Misrepresentation to Lincoln Financial

- 15. Lincoln Financial strictly prohibits its registered representatives from borrowing money from any Lincoln Financial client other than direct family members.
- 16. Lincoln Financial required Bonner to complete an annual compliance questionnaire so that Lincoln Financial could remain fully informed about any possible conflicts of interest or other issues relating to Bonner's duties as a registered representative. When Bonner submitted his responses to the questionnaire, he certified that all of his answers were true and correct, and that all statements and answers he provided accurately represented his activities. Lincoln Financial disclosed to Bonner that any false answers submitted in his questionnaire could result in disciplinary action including termination of his broker/dealer contract.
- 17. On at least three occasions, from 2013 to 2015, Bonner misrepresented on his annual compliance questionnaires to Lincoln Financial that he had not entered into any loan agreements with Lincoln Financial clients, when, in fact, he had. In May 2016, in response to Bonner's undisclosed loan arrangement with his client, Lincoln Financial terminated Bonner's registration with the firm.

Based upon the above Tentative Findings of Fact, the following Conclusions of Law are made:

CONCLUSIONS OF LAW

1. Kevin Bonner borrowed money from a client, which is dishonest or unethical business practice as defined by WAC 460-22B-090(1). Such conduct is grounds for denial of any future securities registration applications, imposition of a fine, and charging of costs pursuant to RCW 21.20.110(1)(g) and RCW 21.20.110(7).

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- 2. Kevin Bonner made a materially false or misleading statement to the Division when he filed a Form U4 in which he falsely answered a question related to the suspension of his CPA license by the Washington State Board of Accountancy. Such conduct is a violation of RCW 21.20.350, and it is grounds for denial of any future securities registration applications, imposition of a fine, and charging of costs pursuant to RCW 21.20.110(1)(a), RCW 21.20.110(1)(b), and RCW 21.20.110(7).
- 3. Kevin Bonner made a materially false or misleading statement to the Division when he filed a Form U4 in which he falsely answered a question related to the disciplinary action taken against him by the CFP Board. Such conduct is a violation of RCW 21.20.350, and it is grounds for denial of any future securities registration applications, imposition of a fine, and charging of costs pursuant to RCW 21.20.110(1)(a), RCW 21.20.110(1)(b), and RCW 21.20.110(7).
- 4. Kevin Bonner failed to meet his continuing obligation to promptly file updated Form U4s with the Division when he did not disclose the suspension of his CPA license by the Washington State Board of Accountancy within thirty days of the order. Such conduct violates WAC 460-22B-060, and it is grounds for denial of any future securities registration applications, imposition of a fine, and charging of costs pursuant to RCW 21.20.110(1)(b) and RCW 21.20.110(7).
- 5. Kevin Bonner failed to meet his continuing obligation to promptly file updated Form U4s with the Division when he did not disclose the disciplinary action taken against him by the CFP Board within thirty days of the order. Such conduct violates WAC 460-22B-060, and it is grounds for denial of any future securities registration applications, imposition of a fine, and charging of costs pursuant to RCW 21.20.110(1)(b) and RCW 21.20.110(7).
- 6. Kevin Bonner engaged in deceptive practices when, on at least three occasions, he made misstatements of material facts to Lincoln Financial relating to the loan agreement he entered into with his client, which is a dishonest or unethical practice as defined by WAC 460-22B-090. Such conduct is grounds

for denial of any future securities registration applications, imposition of a fine, and charging of costs pursuant to RCW 21.20.110(1)(g) and RCW 21.20.110(7).

CONSENT ORDER

Based upon the foregoing and finding it in the public interest:

IT IS AGREED AND ORDERED that any broker-dealer, securities salesperson, investment adviser, or investment adviser representative registration applications Respondent Kevin Bonner may file in the future will be denied.

IT IS FURTHER AGREED AND ORDERED that Respondent Kevin Bonner shall cease and desist from violations of RCW 21.20.350.

IT IS FURTHER AGREED AND ORDERED that Respondent Kevin Bonner shall pay a fine of \$5,000.

IT IS FURTHER AGREED AND ORDERED that Respondent Kevin Bonner shall pay investigative costs of \$1,000.

IT IS FURTHER AGREED AND ORDERED that the payment of the fine and costs described above shall be made as follows: Respondent Kevin Bonner shall pay \$250 towards the investigative costs on or before the entry of this Consent Order. Respondent Kevin Bonner shall then pay the remaining investigative costs and fine in monthly payments for the following twenty-three consecutive months, with each monthly payment in the amount of \$250. The first \$750 in payments will pay the investigative costs balance, and the remaining \$5,000 in payments will pay the fine. Each payment shall be due on the first business day following the first day of the month.

IT IS FURTHER AGREED that if Respondent Kevin Bonner fails to make any monthly payment, the remainder of the fine imposed in this Consent Order shall become immediately due and payable, and the Securities Division may seek enforcement of the Consent Order pursuant to RCW 21.20.395.

IT IS FURTHER AGREED that the Securities Division has jurisdiction to enter this Consent Order.

CONSENT ORDER AND ORDER VACATING ORDER NO. S-17-2117-17-F001

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Reviewed by:

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