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**STATE OF WASHINGTON
DEPARTMENT OF FINANCIAL INSTITUTIONS
SECURITIES DIVISION**

IN THE MATTER OF DETERMINING
Whether there has been a violation of the
Securities Act of Washington by:

Gulftex Operating, Inc.,
Frenchtown Acres, LLC,
Timothy P. Burroughs,
Tim Neeley,

Respondents.

) Order No. S-13-1274-14-SC01

) STATEMENT OF CHARGES AND NOTICE OF
) INTENT TO ENTER ORDER TO CEASE AND
) DESIST, TO IMPOSE FINES, AND TO CHARGE
) COSTS

9 **THE STATE OF WASHINGTON TO:**

**Gulftex Operating, Inc.
Frenchtown Acres, LLC
Timothy P. Burroughs
Tim Neeley**

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STATEMENT OF CHARGES

13 Please take notice that the Securities Administrator of the state of Washington has reason to believe
14 that Respondents Gulftex Operating, Inc.; Frenchtown Acres, LLC; Timothy P. Burroughs; and Tim Neeley
15 have each violated the Securities Act of Washington. These violations justify the entry of an order of the
16 Securities Administrator against each respondent to cease and desist from such violations under RCW
17 21.20.390, to impose fines under RCW 21.20.395, and to charge costs under RCW 21.20.390. The
18 Securities Administrator finds as follows:

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TENTATIVE FINDINGS OF FACT

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Respondents

21 1. Gulftex Operating, Inc. ("Gulftex") is a Texas company incorporated in 1996. At all times relevant
22 to this matter, its principal place of business was in Dallas, Texas. Gulftex is in the business of exploring
23 and developing oil and gas properties.

24 2. Frenchtown Acres, LLC ("Frenchtown Acres") is a Texas limited liability company formed in
25 March 2008. At all times relevant to this matter, its principal place of business was in Dallas, Texas.
Frenchtown Acres was formed to act as managing venturer for at least three oil and gas joint ventures.

1 Timothy P. Burroughs (“Burroughs”) is a resident of Texas. Burroughs is President and co-owner of
2 GulfTex and managing member of Frenchtown Acres.

3 4. Tim Neeley (“Neeley”) is believed to be a resident of Texas and was, at all times relevant to this
4 matter, a representative of GulfTex.

5 Related Entity

6 5. TBX Resources, Inc. (“TBX”) is a publicly traded company that was incorporated in Texas in 1995.
7 TBX’s principal place of business is in Dallas, Texas. In December 2011, TBX’s name was changed to
8 Frontier Oilfield Services, Inc. TBX’s business is related to the acquisition, development, and servicing of
9 oil and gas properties. Burroughs is the founder, President, and CEO of TBX.

10 Nature of the Offering

11 6. Between early 2008 and early 2010, GulfTex, Frenchtown Acres, Burroughs, and Neeley offered and
12 sold interests in oil and gas joint ventures to Washington residents. Prospective investors were contacted by
13 phone, and at least six Washington residents invested in three joint ventures for a total of \$540,000. Five of
14 the Washington investors were senior citizens, and at least four of the Washington investors did not have a
15 pre-existing relationship with any of the respondents before investing.

16 *Frenchtown Joint Ventures*

17 7. Frenchtown Acres formed Frenchtown #1-H Joint Venture, Frenchtown #1A-H Joint Venture, and
18 Frenchtown #2-H Joint Venture to acquire working interests in two natural gas wells in the Barnett Shale of
19 Texas. As managing venturer, Frenchtown Acres managed the day-to-day operations of each of the joint
20 ventures. Because Frenchtown Acres did not have its own personnel or assets, it relied on the personnel and
21 other resources of GulfTex to administer the business of the joint ventures. As operator, GulfTex was
22 responsible for the management and supervision of both wells associated with the joint ventures.

23 8. Investors had little or no input or control over the administration or management of the joint
24 ventures, or over the decisions made by Frenchtown Acres or GulfTex. As managing venturer, Frenchtown
25 Acres had complete discretion to determine, among other things, which investors were invited to join the
joint venture; whether to enter into agreements related to the business of the joint venture; when the target
depth of the well had been reached; whether to plug and abandon or attempt to complete the well; and
whether the well was commercially productive. While the joint venture agreement stated that Frenchtown
Acres could be replaced by a vote of 51% of the joint venture interests, in reality, investors had little control
over the management of the joint ventures as they resided in multiple states, were not given information
about one another, were not provided with detailed information regarding how much money had been raised

1 or how many investors there were, and were not required to have any experience in oil and gas joint
2 ventures or their management. Washington investors did not participate in any meetings, conference calls,
3 or votes related to the joint venture. Frenchtown #2-H Joint Venture investors were required to sign a Power
4 of Attorney with their subscription documents.

5 *Offerings Documents*

6 9. To offer the joint venture investments, Gulftex representatives contacted offerees by phone and then
7 sent prospective investors a glossy booklet called a Presentation Summary, which described the proposed
8 well and the joint venture investment. The offering material included a letter from Burroughs, and the
9 booklet was organized into different sections labelled, among other things, Project Data, Why Gulftex?,
10 Maps, and "Economics and Tax Benefits." The risks of the investment were included in a folder at the back
11 of the booklet. A Private Placement Memorandum and Joint Venture Agreement were included in a folder
12 on the back page of the booklet.

13 10. In the booklet, Frenchtown Acres described the popularity of the Barnett Shale and the increased
14 production of natural gas due to new technology. Gulftex provided maps and diagrams that included the
15 amount of gas produced by wells located near the proposed well. Under the "Why Gulftex?" tab, Gulftex
16 highlighted its experience in managing oil and gas projects, and in offering oil and gas investments. Gulftex
17 did not provide information regarding the performance of oil and gas projects it had previously managed or
18 investments it had previously offered.

19 11. Under the "Economics and Tax Benefits" tab, Gulftex presented a chart of "if/then scenarios" for the
20 monthly income and approximate returns on investment that investors might receive. For example, with a
21 \$128,000 investment, if gas sold at \$6 per MCF (thousand cubic feet) and the well produced 1,000 MCF per
22 day, then the investor could receive a monthly income of \$2,109.38 and an approximate return on
23 investment of 19.78%. Gulftex's chart did not take into account, or give an estimate of, expenses associated
24 with the wells. While Gulftex generally disclosed the risk that natural gas prices could fall, it did not provide
25 detailed disclosure regarding how a drop in gas prices could make the well economically non-productive.

26 *Investor A*

27 12. In approximately March 2008, Neeley contacted a Washington resident, Investor A, by telephone.
28 Neither Neeley nor any of the respondents had any prior relationship with Investor A. Investor A had little
29 or no prior investment experience, and no experience in oil and gas investments.

30 13. Neeley told Investor A that there were some great investment opportunities in the oil and gas fields
31 of Texas. Neeley explained that Gulftex was using diagonal drilling to capture natural gas from the Barnett

1 Shale, and Neeley offered Investor A the chance to invest in Gulftex. Neeley told Investor A that she would
2 get a monthly income from the investment, and Neeley told Investor A that she would receive her
investment back in five or six years.

3 14. Neeley called Investor A several times, telling Investor A the benefits of investing in natural gas and
4 of investing with Gulftex. Investor A also spoke to Burroughs before investing with Gulftex. Burroughs told
5 Investor A that the Barnett Shale was going to be the main producer of natural gas in the country, and that
6 Gulftex was an established company with ties to big oil companies. Burroughs also told Investor A that her
investment would result in a monthly income for many years.

7 15. In July 2008, Investor A invested \$64,000 in the Frenchtown #1-H Joint Venture. In August 2008,
8 Investor A invested an additional \$64,000 in the joint venture after Neeley called and solicited Investor A to
9 purchase an additional one-half unit. Neeley continued to call Investor A and solicited her to invest in the
10 Frenchtown #1A-H Joint Venture and then later the Frenchtown #2-H Joint Venture. Based on
11 representations by Burroughs and Neeley, Investor A expected a monthly income of \$2,000 to \$3,000 from
her investments.

12 16. In July 2009, Investor A began receiving revenue payments. The payments were well below the
13 monthly income that Investor A was expecting, so Investor A called Gulftex. A Gulftex representative told
14 Investor A the payments were lower because of operating costs, and because the price of natural gas had
15 dropped. Not long after that, the costs of operating the wells began exceeding their revenue. Gulftex sent
16 Investor A monthly invoices, which required Investor A to pay money to the joint venture each month
instead of receiving an income.

17 *Investor B*

18 17. In or around the summer of 2008, Neeley called another Washington resident, Investor B. Neeley
19 identified himself as representing Gulftex, and Neeley offered Investor B an investment in the company.
20 Neither Neeley nor any of the respondents had a prior relationship with Investor B. Investor B was not an
experienced investor, and had no experience in oil and gas investments.

21 18. Neeley called Investor B several times, telling Investor B the benefits of investing with Gulftex.
22 Neeley told Investor B that the Frenchtown #1-H well was expected to last 40 years, and that new
23 technology meant the well could last even longer. While Neeley told Investor B that there was a risk of a
24 dry hole, and that Investor B could lose his entire investment, Neeley stated that Gulftex was drilling the
biggest well it had ever drilled and compared the well to other wells in the area that were producing gas. In

1 September 2008, Investor B invested \$8,000 in the Frenchtown #1-H Joint Venture. Based on Neeley's
2 representations, Investor B expected to make a monthly income of \$200 from his investment.

3 19. Investor B initially received small revenue checks from the well that were far less than what Investor
4 B expected. Beginning in the fall of 2010, the revenue checks ceased. Gulftex informed Investor B that the
5 expenses of the well exceeded its revenue. Gulftex began sending monthly invoices requiring Investor B to
6 contribute additional funds to the joint venture each month. When Investor B contacted Gulftex regarding
7 the well, Burroughs told Investor B it was a great well and the invoices were due to low gas prices. About a
8 month later, Investor B received a letter from Gulftex stating that the well may be shut down due to low gas
9 prices.

10 Regulatory Actions

11 20. On November 20, 1991, the Pennsylvania Securities Commission issued a Summary Order to Cease
12 and Desist against Burroughs. The Pennsylvania Securities Commission alleged that Burroughs had violated
13 the securities salesperson registration provision of the Securities Act of Pennsylvania. On February 10,
14 1992, the Pennsylvania Securities Commission issued an Order settling the matter and ordering Burroughs
15 to comply with the Act and pay investigative costs.

16 21. On November 25, 1997, the Pennsylvania Securities Commission issued a Summary Order to Cease
17 and Desist against Burroughs and TBX. The Pennsylvania Securities Commission alleged that Burroughs
18 and TBX had violated the securities registration and securities salesperson registration provisions of the
19 Securities Act of Pennsylvania. On August 24, 1999, the Pennsylvania Securities Commission issued an
20 Order settling the matter and ordering TBX and Burroughs to, among other things, cease and desist from
21 violating the Act, comply with the Act, and pay investigative costs.

22 22. On May 17, 2000, the Texas State Securities Board issued an Order of Suspension of Exemption
23 against Burroughs and TBX. The Texas State Securities Board found that the continued sale of TBX
24 securities would work a fraud or deceit upon any purchasers because TBX and Burroughs had made
25 statements that were materially misleading or failed to disclose material facts in connection with the offer or
26 sale of TBX securities. On July 27, 2000, the Texas State Securities Board issued an Order Lifting Section
27 5.0 Suspension on the condition that TBX and Burroughs comply with the terms of an Undertaking that
28 TBX and Burroughs had filed.

29 23. On February 4, 2005, the Wisconsin Division of Securities issued an Order of Prohibition and
30 Revocation against Gulftex and Burroughs. The Wisconsin Division of Securities alleged that Burroughs
31 and Gulftex had violated the securities registration, securities salesperson registration, and anti-fraud

1 provisions of the Securities Act of Wisconsin. On July 28, 2005, the Wisconsin Division of Securities
2 issued an Order Revoking the Order of Prohibition and Revocation with the understanding that Gulftek and
Burroughs would, among other things, abide by the requirements of the Securities Act of Wisconsin.

3 24. On March 6, 2006, the Alabama Securities Commission issued a Cease and Desist Order against
4 Gulftek and Burroughs. The Alabama Securities Commission alleged that Gulftek and Burroughs had
5 violated the securities registration and securities salesperson registration provisions of the Securities Act of
6 Alabama. On April 2, 2007, the Alabama Securities Commission issued a Consent Order settling the matter
and ordering Burroughs and Gulftek to, among other things, pay fines and investigative costs.

7 25. In December 2008, Frenchtown #1-H Joint Venture and Gulftek were the subjects of a Summary
8 Order to Cease and Desist issued by the Pennsylvania Securities Commission. The Pennsylvania Securities
9 Commission alleged that Frenchtown #1-H Joint Venture and Gulftek had violated the securities registration
10 and securities salesperson registration provisions of the Securities Act of Pennsylvania. Frenchtown #1-H
11 Joint Venture and Gulftek were ordered to cease and desist from offering and selling securities in violation
of the Securities Act of Pennsylvania.

12 Misrepresentations and Omissions

13 26. Respondents failed to disclose material information related to some of the prior enforcement actions
14 that had been brought by state securities regulators against Gulftek and Burroughs. While the Respondents
15 disclosed the 2006 Cease and Desist Order by the Alabama Securities Commission against Gulftek and
16 Burroughs, the Respondents did not disclose that Gulftek and Burroughs had been subjects of several other
17 enforcement actions, including actions taken by the Texas State Securities Board in 2000 and the Wisconsin
18 Division of Securities in 2005 for fraudulent misrepresentations or omissions in the offer and sale of
securities.

19 27. Respondents failed to disclose material information related to the monthly income and return on
20 investment projections that were provided during telephone solicitations and in the Presentation Summary.
21 Respondents did not provide detailed disclosure regarding the estimated costs associated with operating a
22 well, or detailed information regarding how the price of natural gas would affect the investment.
23 Respondents also did not disclose the assumptions upon which the monthly income and return on
investment projections were made.

24 28. Respondents failed to disclose material information related to the experience of Gulftek and
25 Burroughs in offering and managing oil and gas investments. Respondents did not disclose information
regarding the performance of other joint ventures for which Gulftek or its affiliates acted as managing

1 venturer, and Respondents did not disclose the performance of other joint ventures for which GulfTex or its
2 affiliates acted as operator.

3 Registration Status

4 29. Respondent GulfTex Operating, Inc. is not currently registered to offer or sell securities in the state of
5 Washington, and it has not previously been so registered.

6 30. Respondent Frenchtown Acres, LLC is not currently registered to offer or sell securities in the state
7 of Washington, and it has not previously been so registered.

8 31. Respondent Timothy P. Burroughs is not currently registered as a securities salesperson or broker-
9 dealer in the state of Washington, and he has not previously been so registered.

10 32. Respondent Tim Neeley is not currently registered as a securities salesperson or broker-dealer in the
11 state of Washington, and he has not previously been so registered.

12 Failure to Comply With Regulation D, Rule 506

13 33. On July 7, 2008, Frenchtown Acres, LLC filed with the Securities Division a claim of exemption
14 from registration on behalf of Frenchtown #1-H Joint Venture for its offering under Regulation D, Rule 506.

15 34. On February 18, 2009, Frenchtown Acres, LLC filed with the Securities Division a claim of
16 exemption from registration on behalf of Frenchtown #1A-H Joint Venture for its offering under Regulation
17 D, Rule 506.

18 35. On April 22, 2009, Frenchtown Acres, LLC filed with the Securities Division a claim of exemption
19 from registration on behalf of Frenchtown #2-H Joint Venture for its offering under Regulation D, Rule 506.

20 36. At the time of the Frenchtown offerings, Regulation D, Rule 506 prohibited an issuer or any person
21 acting on behalf of an issuer from offering or selling securities by any form of general solicitation.
22 Frenchtown Acres, GulfTex, and their agents offered and sold investments in the Frenchtown joint ventures
23 by cold-calling prospective investors, which violated the general solicitation provisions of Regulation D,
24 Rule 506.

25 Based upon the above Findings of Fact, the following Conclusions of Law are made:

CONCLUSIONS OF LAW

1. The offer or sale of joint venture interests as described above constitutes the offer or sale of a
security as defined by RCW 21.20.005(14) and RCW 21.20.005(17).

1 c. Respondent Tim Neeley shall be liable for and shall pay investigative costs of at least \$500.

2 **AUTHORITY AND PROCEDURE**

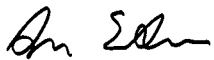
3 This Statement of Charges is entered pursuant to the provisions of Chapter 21.20 RCW and is
4 subject to the provisions of Chapter 34.05 RCW. The respondents, GulfTex Operating, Inc.; Frenchtown
5 Acres, LLC; Timothy P. Burroughs; and Tim Neeley, may each make a written request for a hearing as set
6 forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING
7 accompanying this Order. If a respondent does not make a hearing request in the time allowed, the
8 Securities Administrator intends to adopt the above Tentative Findings of Fact and Conclusions of Law as
9 final and to enter a permanent order to cease and desist as to that respondent, to impose any fines sought
against that respondent, and to charge any costs sought against that respondent.

10 Signed and Entered this 21st day of February 2014.

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14 William M. Beatty
Securities Administrator

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16 Approved by:

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19 Suzanne Sarason
Chief of Enforcement

Presented by:

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21 

22
23 Holly Mack-Kretzler
Financial Legal Examiner

24 Reviewed by:

25 

Robert Kondrat
Financial Legal Examiner Supervisor