STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS **SECURITIES DIVISION**

IN THE MATTER OF DETERMINING Whether there has been a violation of the Business Opportunity Fraud Act of the State of Washington by:

> AIG Promotions, LLC; Davidan Corporation, d/b/a Bankcard Empire

> > Respondents.

Order Number S-09-450-10-FO01

ENTRY OF FINDINGS OF FACT AND CONCLUSIONS OF LAW AND FINAL ORDER TO CEASE AND DESIST, AS TO DAVIDAN CORPORATION, D/B/A BANKCARD EMPIRE

THE STATE OF WASHINGTON TO:

Davidan Corporation, d/b/a Bankcard Empire

On February 2, 2010, the Securities Administrator of the State of Washington issued Statement of Charges and Notice of Intent to Enter Order to Cease and Desist, S-09-450-09-SC01, hereinafter referred to as "Statement of Charges," against AIG Promotions, LLC and Davidan Corporation, d/b/a Bankcard Empire.

The Statement of Charges, together with a Notice of Opportunity to Defend and Opportunity for Hearing, hereinafter referred to as "Notice of Opportunity for Hearing" and an Application for Adjudicative Hearing, hereinafter referred to as "Application for Hearing", were served on Davidan Corporation, d/b/a Bankcard Empire, on February 8, 2010 and February 16, 2010.

On March 5, 2010, the Securities Division received an Application for Adjudicative Hearing from Davidan Corporation, d/b/a Bankcard Empire. Respondent Davidan Corporation, d/b/a Bankcard Empire, waived the right to a hearing in this matter, and in lieu thereof, submitted a written statement for consideration by the Securities Administrator.

1

23 24

26

27

22

ENTRY OF FINDINGS OF FACT AND 25

CONCLUSIONS OF LAW AND FINAL ORDER TO CEASE AND DESIST

DEPARTMENT OF FINANCIAL INSTITUTIONS **Securities Division** PO Box 9033 Olympia, WA 98507-9033 360-902-8760

After considering the written statement, the Securities Administrator makes the following findings of fact and conclusions of law:

FINDINGS OF FACT

Respondents

- 1. AIG Promotions, LLC ("AIG Promotions") is an Arizona limited liability company with its principal place of business at 5025 North Central Avenue # 492, Phoenix, Arizona, 85012.
- 2. Davidan Corporation, d/b/a Bankcard Empire ("Bankcard Empire") is a Delaware corporation with its principal place of business at 2701 East Osborn Road Suite 100, Phoenix, Arizona, 85016.

Nature of the Offering

- 3. AIG Promotions and Bankcard Empire ("Respondents") are the sellers of a business opportunity that involves the leasing of merchant credit card processing machines. Purchasers of this business opportunity are referred to as "Affiliate Marketing Partners" ("Affiliates").
- 4. According to the "Bankcard Empire Affiliate Marketing Partner Program Information," Affiliates can earn income by referring merchants to Bankcard Empire, who then sign up with Bankcard Empire for credit card processing services. According to "Schedule A Affiliate Compensation," Affiliates would earn a commission for "all equipment leased to a new or existing merchant," along with "50% of all monthly credit card processing revenues received by Bankcard Empire" for the Affiliate's merchants. The "Bankcard Empire Affiliate Marketing Partner Program Information" further states that "there is no limit on the amount of income [an Affiliate] can earn."
- 5. On or about January 19, 2009, a Washington resident received an unsolicited telephone call from an AIG Promotions representative. The representative informed the resident that she could earn additional

 2 DEPARTMENT OF FINANCIAL INSTITUTIONS

ENTRY OF FINDINGS OF FACT AND CONCLUSIONS OF LAW AND FINAL ORDER TO CEASE AND DESIST Securities Division PO Box 9033 Olympia, WA 98507-9033 360-902-8760

income by purchasing this business opportunity for \$495. According to the representative, the resident would provide merchant contacts to Respondents. The representative told the resident that she would receive a \$500 commission for each merchant referral that resulted in a credit card terminal lease, plus a percentage of the credit card processing fees Respondents would receive.

- 6. Based on these representations, the resident, a 73-year-old retired woman, purchased this business opportunity during this telephone call. The resident received an invoice which indicated that she had purchased the following products: Full Affiliate Training Manual, Marketing Assistance, Merchant Sales Force, Customized BankCard Merchant Login, and Hosting.
- 7. On or about January 27, 2009, the resident received another phone call from an AIG Promotions representative. During this phone call, which lasted approximately four hours, the resident was told about additional marketing tools to help promote her business. The resident orally agreed to purchase these additional tools for \$9,990.
- 8. On or about January 28, 2009, the resident contacted AIG Promotions and attempted to cancel her previous purchase of \$9,990, made on or about January 27, 2009.
- 9. On or about February 2, 2009, the resident received an invoice which indicated that she had purchased "Call blast" and "E-Mail Blasts" for \$9,990. The resident did not sign or return this invoice; however, a copy of an invoice she later received from her credit card company, which had been provided by Respondents, appears to bear her signature.

Misrepresentations and Omissions

ENTRY OF FINDINGS OF FACT AND CONCLUSIONS OF LAW AND FINAL ORDER TO CEASE AND DESIST DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division PO Box 9033 Olympia, WA 98507-9033 360-902-8760

27

Securities Division

Olympia, WA 98507-9033

PO Box 9033

360-902-8760

- 10 11 12 13 14 15 16 17 18 19 20 21
- 1. The offer or sale of the business opportunity described above in Paragraph 5 constitutes the offer or sale of a business opportunity as defined in RCW 19.110.020.
- 2. The offer or sale of said business opportunity is in violation of RCW 19.110.050 because no registration for such offer or sale is on file with the Securities Administrator.
- 3. The offer or sale of said business opportunity was made in violation of RCW 19.110.070 because Respondents failed to provide the prospective purchaser the required Disclosure Document.
- 4. The offer or sale of said business opportunity was made in violation of RCW 19.110.120 because Respondents made misstatements of material facts and/or omitted to state material facts necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading and/or engaged in acts and practices that operated as fraud or deceit.

Based on the foregoing, and finding it in the public interest:

FINAL ORDER

It is hereby ORDERED that the Respondent Davidan Corporation, d/b/a Bankcard Empire, their agents, and employees each cease and desist from offering and/or selling business opportunities in any manner in violation of RCW 19.110.050, the section of the Business Opportunity Fraud Act requiring registration.

It is hereby ORDERED that the Respondent Davidan Corporation, d/b/a Bankcard Empire, their agents, and employees each cease and desist from offering and/or selling business opportunities in any

ENTRY OF FINDINGS OF FACT AND CONCLUSIONS OF LAW AND FINAL ORDER TO CEASE AND DESIST

DEPARTMENT OF FINANCIAL INSTITUTIONS **Securities Division** PO Box 9033 Olympia, WA 98507-9033 360-902-8760

23

24

25

1	manner in violation of RCW 19.110.070, the section of the Business Opportunity Fraud Act requiring a	
2	disclosure document to be provided.	
3	It is further ORDERED that Respondent Davidan Corporation, d/b/a Bankcard Empire, their agents,	
4	and employees each cease and desist from violation of RCW 19.110.120, the anti-fraud section of the	
5	Business Opportunity Fraud Act.	
6	5	
7	This Order is entered pursuant to RCW 19.110.150 and is subject to the provisions of ch. 34.05 RCW.	
8	WILLFUL VIOLATION OF THIS ORDER IS A CRIMINAL OFFENSE.	
9)	
10	DATED this 23 rd day of April, 2010.	
11		roved by:
12		
13	3 A	Sol-
14		ANNE SARASON
15	-	f of Enforcement
16	Pres	ented by:
17		
18		
19	Jiyoung Kwon Financial Legal Examiner	
20		
21		
22		
23		DEPARTMENT OF FINANCIAL INSTITUTIONS
24	ENTRY OF FINDINGS OF FACT AND	Securities Division PO Box 9033 Olympia, WA 98507-9033 360-902-8760