1 WASHINGTON STATE DEPARTMENT OF FINANCIAL INSTITUTIONS 2 **SECURITIES DIVISION** 3 IN THE MATTER OF DETERMINING Order Number S-09-078-10-SC01 4 Whether there has been a violation of the Securities Act of Washington by: STATEMENT OF CHARGES AND 5) NOTICE OF INTENT TO ENTER AN ORDER TO CEASE AND DESIST, TO John W. Tedmon and Michelle M. Bolland. 6 IMPOSE A FINE, AND TO CHARGE 7 COSTS Respondents 8 THE STATE OF WASHINGTON TO: John William Tedmon 9 Michelle Marie Bolland 10 11 STATEMENT OF CHARGES 12 Please take notice that the Securities Administrator of the State of Washington has reason 13 to believe that Respondents, John W. Tedmon and Michelle M. Bolland, have each violated the 14 Securities Act of Washington and that their violations justify the entry of an order of the 15 16 Securities Administrator under RCW 21.20.390 to cease and desist from such violations and to 17 charge costs and under RCW 21.20.395 to impose a fine. The Securities Administrator finds 18 as follows: 19 TENTATIVE FINDINGS OF FACT 20 Respondents 21 1. John W. Tedmon ("Tedmon") is a Washington resident whose principal place of 22 23 business is located in Yelm, Washington. Tedmon has a group of companies that he refers to 24 as the Financial Forum Group. Tedmon and his companies offer financial products and 25 services, including life insurance policies, income tax advice about home-based businesses, and income tax return preparation.

STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER AN ORDER TO CEASE AND DESIST, TO IMPOSE A FINE, AND TO CHARGE COSTS DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division PO Box 9033 Olympia, WA 98507-9033 360-902-8760

2. Michelle M. Bolland ("Bolland") is Tedmon's daughter. Bolland is a Washington resident and she works at the same business address as Tedmon. Bolland is a managing member of Tedmon's companies and she does the bookkeeping and accounting for those companies. Bolland is also a licensed loan originator and the designated broker for Mortgage Forum Group, a licensed mortgage broker.

Offering of Investments to Finance a Business Enterprise

3. From 2006 through 2010, Tedmon has offered and sold a total of more than \$850,000 worth of promissory note and deed of trust investments to at least ten Washington investors. Tedmon represented to investors that the investments would be secured by deeds of trust against real property and that the investments would be safe. Tedmon represented to investors that the investments would pay a higher than market rate of interest. Tedmon represented to investors that Tedmon would use the proceeds from the investments to capitalize his business enterprise.

Offering of Investments with Promissory Notes and Deeds of Trust Issued by Tedmon

4. From 2006 through 2009, Tedmon offered and sold more than \$280,000 worth of promissory note and deed of trust investments to at least four Washington investors. The promissory notes and deeds of trust were issued by Tedmon. The notes had 10% or 11% annual interest rates and terms ranging from approximately one year to approximately three years. The promissory notes were secured by real property deeds of trust against Tedmon's home. The proceeds from the notes were to be used to provide working capital for Tedmon's companies.

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5. When offering and selling the investments, Tedmon represented that investor funds would be used in Tedmon's business activities to generate a profit for Tedmon and for the investors. The investors had no control over the use of their invested funds and the investors did not participate in the operation or management of Tedmon's business.

Misrepresentations and Omissions

6. When offering and selling the promissory note and deed of trust investments, Tedmon failed to disclose to investors that he did not promptly record the deeds of trust that secured the investments and that he did not always record the deeds of trust in date order. Tedmon failed to disclose the position of the deed of trust that secured each investment. Tedmon failed to disclose the risks of having a subordinated deed of trust. Tedmon failed to disclose the value of the real property that was subject to the deeds of trust. Tedmon failed to disclose that the real property that secured the investments was encumbered by a first position deed of trust for more than \$300,000 for Tedmon's mortgage loan and that the tax assessed value of the property from 2006 through 2009 was less than \$425,000. Tedmon failed to disclose any specific use of proceeds from the investments. Tedmon failed to give the investors financial information about Tedmon, including a financial statement or a credit report. Tedmon failed to give the investors financial information about Tedmon's companies, including financial statements. Tedmon failed to disclose that at least three of his companies had generated net losses from 2006 through 2009. Tedmon failed to disclose to investors that he had filed for personal bankruptcy in 2000 and that he had filed for personal and corporate bankruptcy in 1976.

Company and Deeds of Trust Issued by Tedmon

7. During 2008, Tedmon offered and sold \$400,000 worth of promissory note and deed of trust investments for Forum Equity Management Company to at least two Washington investors. The promissory notes were issued by Tedmon's company, Forum Equity Management Company, and were secured by deeds of trust issued by Tedmon. The notes had annual interest rates ranging from 10% to 12% and terms ranging from approximately three years to more than eleven years. The proceeds from the notes were to be used to provide working capital for Forum Equity Management Company. The promissory notes were secured by real property deeds of trust against Tedmon's home. The investors had no control over the use of their invested funds and they were each relying upon Tedmon to generate a return on their investment.

Misrepresentations and Omissions

8. When offering and selling the Forum Equity Management Company promissory note and deed of trust investments, Tedmon failed to disclose to investors the position of the deed of trust that secured the investment. Tedmon failed to disclose the risks of having a subordinated deed of trust. Tedmon failed to disclose the value of the real property that was subject to the deed of trust. Tedmon failed to disclose that the real property that secured the investment was already encumbered by a first position deed of trust for more than \$300,000 for Tedmon's mortgage loan and that the tax assessed value of the property during 2008 was less than \$425,000. Tedmon failed to disclose the specific use of proceeds from the investment.

Company, including financial statements. Tedmon failed to give the investors financial information about Tedmon, including a financial statement and a credit report. Tedmon failed to disclose that Tedmon had filed for personal bankruptcy in 2000 and that he had filed for personal and corporate bankruptcy in 1976.

Offering of Investments with Promissory Notes and Deeds of Trust Issued by Bolland Investments with Deeds of Trust against Bolland's rental home

9. During 2009, Tedmon offered and sold at least two promissory note and deed of trust investments totaling \$80,000 to two Washington investors. The promissory notes and deeds of trust were issued by Bolland. The promissory notes were secured by real property deeds of trust against a rental home owned by Bolland. Bolland gave the promissory notes and deeds of trust to secure investments that were being offered and sold by Tedmon in order to raise working capital for Tedmon's companies. The promissory notes had annual interest rates ranging from 10% to 12% and terms ranging from approximately six months to approximately two years. Tedmon represented that investor funds would be used by Tedmon to generate profits for the investors and for Tedmon. Tedmon represented that investor funds would be used for a business purpose. The investors had no control over the use of their invested funds and did not participate in Tedmon's business activities. The investors were each relying upon Tedmon to generate a return on their investment.

Misrepresentations and Omissions

10. In connection with the offer and sale of investments with promissory notes and deeds of trust that were issued by Bolland, Respondents each failed to disclose to investors the position of the deed of trust that secured the investments. Respondents each failed to disclose

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the risk of having a subordinated deed of trust. Respondents each failed to disclose the value of the real property securing the investments. Respondents each failed to disclose the specific use of proceeds from the investments. Respondents each failed to give investors financial information about Bolland or about Tedmon's companies, including a financial statement. Respondents each failed to disclose that Tedmon filed for personal bankruptcy in 2000, that Tedmon filed for personal and corporate bankruptcy in 1976, and that Bolland filed for personal bankruptcy during 2000.

Investments with Deeds of Trust against Tedmon's home

- 11. During 2009 and 2010, Tedmon offered and sold at least three promissory note and deed of trust investments totaling \$105,000 to three Washington investors. The promissory notes and deeds of trust were issued by Bolland. Bolland gave the promissory notes and deeds of trust to secure investments that were being offered and sold by Tedmon in order to raise working capital for Tedmon's companies. The promissory notes had 12% annual interest rates and were purportedly secured by real property deeds of trust against Tedmon's home.
- 12. When offering and selling the investments with promissory notes and deeds of trust that were issued by Bolland, Tedmon represented that investor funds would be used by Tedmon to generate profits for the investors and for Tedmon. Tedmon represented that investor funds would be used for a business purpose. The investors had no control over the use of their invested funds and did not participate in Tedmon's business activities. The investors were each relying upon Tedmon to generate a return on their investment.

Misrepresentations and Omissions

13. In connection with the offer and sale of investments with promissory notes and deeds of trust that were issued by Bolland, Respondents each failed to disclose to investors the position of the deed of trust that secured the investments. Respondents each failed to disclose the risk of having a subordinated deed of trust. Respondents each failed to disclose the value of the real property securing the investments. Respondents each failed to disclose the specific use of proceeds from the investments. Respondents each failed to give investors financial information about Bolland or about Tedmon's companies, including a financial statement. Respondents each failed to disclose that Tedmon filed for personal bankruptcy in 2000, that Tedmon filed for personal and corporate bankruptcy in 1976, and that Bolland filed for personal bankruptcy during 2000. Respondents each failed to disclose that Bolland had no real property security interest against Tedmon's home.

Tedmon's Prior Consent Order

14. In connection with the offer and sale of promissory note and deed of trust investments, Respondents each failed to disclose to investors that Tedmon had entered into a Consent Decree for Permanent Cease and Desist, Order Revoking Broker-Dealers License and Suspension of Revocation ("Consent Order"), Order Number SDO-26-82, with the Securities Division during March 1982. In the Consent Order, Tedmon agreed not to offer or sell any securities under exemptions from the Washington Securities Act unless Tedmon filed a notice thirty (30) business days prior to such offer or sale and obtained a no-action letter from the Securities Division for such filing. Tedmon further agreed not to offer or sell any securities in violation of RCW 21.20.010, the anti-fraud provision of the Securities Act of Washington.

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Tedmon's Registration Status

15. From 2006 to present, Tedmon has not been registered to sell any offering of securities in the state of Washington. From 2006 to present, Tedmon has not made any filings with the Securities Division or requested any no action letters in connection with any of the offerings of securities described above.

Based upon the Tentative Findings of Fact, the following Conclusions of Law are made:

CONCLUSIONS OF LAW

I.

The offer or sale of the promissory note and deed of trust investments described above constitutes the offer or sale of a security as defined in RCW 21.20.005(10) and (12), whether in the form of an investment contract, a note, or an evidence of indebtedness.

II.

As set forth in the Tentative Findings of Fact, Tedmon has violated RCW 21.20.140 because no registration for such offer or sale of said securities is on file with the Securities Administrator.

III.

As set forth in the Tentative Findings of Fact, Tedmon and Bolland have each violated RCW 21.20.010 because, in connection with the offer and sale of said securities, Respondents each made an untrue statement of a material fact or omitted to state a material fact necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading.

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COSTS

AND OPPORTUNITY FOR HEARING as STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER AN ORDER TO CEASE AND DESIST, TO IMPOSE A FINE, AND TO CHARGE

As set forth in the Tentative Findings of Fact, Tedmon has violated a Securities Division administrative order, Order Number SDO-26-82, issued under RCW 21.20.390.

IV.

NOTICE OF INTENT TO ORDER RESPONDENTS TO CEASE AND DESIST

Pursuant to RCW 21.20.390, and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that John W. Tedmon and Michelle M. Bolland and their agents and employees each shall cease and desist from any violation of RCW 21.20.010 and that John W. Tedmon and his agents and employees each shall cease and desist from any violation of RCW 21.20.140.

NOTICE OF INTENT TO IMPOSE A FINE

Pursuant to RCW 21.20.395, and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that John W. Tedmon shall be liable for and shall pay a fine of \$15,000.

NOTICE OF INTENT TO CHARGE COSTS

Pursuant to RCW 21.20.390, and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that Michelle M. Bolland shall be liable for and shall pay costs of \$3,000.

AUTHORITY AND PROCEDURE

This Statement of Charges is entered pursuant to the provisions of chapter 21.20 RCW and is subject to the provisions of chapter 34.05 RCW. The respondents may each make a written request for a hearing as set forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this order.

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If a respondent fails to make a timely hearing request, the Securities Administrator intends to adopt the above Tentative Findings of Fact and Conclusions of Law as final, to enter a permanent order to cease and desist, and to charge any costs and to impose any fines sought against the respondent.

Dated and Entered this 7th day of July, 2010

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SUZANNE E. SARASON Chief of Enforcement

Presented by:

Janet So

Enforcement Attorney