STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS

SECURITIES DIVISION		
IN THE MATTER OF DETERMINING Whether there has been a violation of the Securities Act of Washington by: Brisk Management, LLC dba Heritage House Assisted Living; Ross Paterson; Respondents. Order No.: S-06-020-18-F001 ENTRY OF FINDINGS OF FACT AND CONCLUSIONS OF LAW AND FINAL ORDER TO CEASE AND DESIST, TO IMPOSE A FINE, AND TO CHARGE COSTS		
THE STATE OF WASHINGTON TO: Brisk Management LLC dba Heritage House Assisted Living		
On March 12, 2007, the Securities Administrator of the state of Washington issued Statement of		
Charges and Notice of Intent to Enter Order to Cease and Desist and to Impose Fines, Order No. S-06-020		
06-SC01 ("Statement of Charges"). The Statement of Charges, together with a Notice of Opportunity to		
Defend and Opportunity for Hearing ("Notice of Opportunity for Hearing") and an Application for		
Adjudicative Hearing ("Application for Hearing") were served on Respondent Brisk Management, LLC dba		
Heritage House Assisted Living on March 22, 2007. The Notice of Opportunity for Hearing advised		
Respondent Brisk Management, LLC dba Heritage House Assisted Living, that a written application for an		
administrative hearing on the Statement of Charges must be received within twenty days from the date of		
receipt of the notice. Respondent Brisk Management, LLC dba Heritage House Assisted Living failed to		
request an administrative hearing within twenty days of receipt of the Statement of Charges and Notice of		
Opportunity for Hearing, either on the Application for Hearing provided, or otherwise.		
The Securities Administrator therefore will adopt as final the following findings of Fact and		
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ıd Conclusions of Law as set forth in the Statement of Charges and enter a final order against the Respondent

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ENTRY OF FINDINGS OF FACT AND FINAL ORDER TO CEASE AND DESIST, TO IMPOSE A FINE, AND TO CHARGE COSTS

Brisk Management, LLC dba Heritage House Assisted Living to cease and desist from violation of the Securities Act, and to impose the fine and costs sought in the Statement of Charges.

The Securities Administrator makes the following Findings of Fact and Conclusions of Law:

FINDINGS OF FACT

Respondents

- 1. Brisk Management, LLC dba Heritage House Assisted Living, also known as Brisk Management and Heritage House, ("Brisk Management") is a limited liability company organized in the State of Washington on September 13, 2002, with its principal place of business in Ferndale, Washington.
- 2. Ross Paterson ("Paterson") is the owner of Brisk Management. Paterson resides in Lynden, Washington.

Background

- 3. Respondents identified a building in Ferndale, Washington that had previously been used as a hotel that could be remodeled into an upscale assisted living facility.
- 4. In December 2003, Paterson entered into a lease agreement with the owner of the building and began renovations. Basil Rolfe ("Rolfe"), an acquaintance of Paterson residing in British Columbia, Canada, cosigned the lease agreement.
- 5. Throughout the renovations and in the early stages of operation, Respondents experienced cash shortfalls and decided to raise funds to pay expenses. Beginning in at least March 2004 Respondents solicited investor funds to cover the expenses. In total, Respondents offered and sold at least \$500,000 in promissory notes and investment contracts in Brisk Management to four investors.
- 6. Heritage House has been operating as an assisted living facility for about three years and has not yet generated a profit from operating revenues.

ENTRY OF FINDINGS OF FACT AND CONCLUSIONS OF LAW AND FINAL ORDER TO CEASE AND DESIST, TO IMPOSE A FINE, AND TO CHARGE COSTS

Nature of the Offering

Investor A

- 7. In October 2003, while Paterson was in British Columbia, Canada, Rolfe introduced Paterson to Investor A, a resident of British Columbia, Canada. Investor A and Paterson corresponded often by telephone while Paterson was in Washington State. In addition, Paterson and Investor A met several times in British Columbia and in Washington State.
- 8. Beginning in July 2004 and continuing through November 2004, Paterson approached Investor A several times about investing in Brisk Management. Investor A was not in the business of commercial lending and each time gave Respondents the funds with an investment intent.
- 9. In July 2004, Respondents told Investor A that \$9,000 was needed to purchase and install a nurse call system and without the nurse call system Brisk Management could not get a license and begin business.

 Respondents represented to Investor A that once Brisk Management opened Investor A would receive a great return. Respondents failed to disclose the risks of investing in Brisk Management with Investor A. Based on these representations, Investor A gave Respondents a cashier's check for \$9,000. Investor A did not receive any documents evidencing her investment.
- 10. In July 2004, Respondents represented that \$14,000 was needed to cover operational expenses. Paterson again represented to Investor A that once Brisk Management opened Investor A would received a great return. Respondents again failed to disclose the risks of investing in Brisk Management with Investor A. Based on these representations, Investor A gave Respondents a cashier's check for \$14,000 which Respondents deposited in a bank account in Bellingham, Washington. Investor A did not receive any documents evidencing her investment.

11. In August 2004, Respondents represented that \$6,000 was needed to cover payroll. Paterson represented to Investor A that he would pay her back \$6,500 within a couple of weeks. Respondents again failed to disclose the risks of investing in Brisk Management with Investor A. Based on these representations, Investor A gave Respondents a cashier's check for \$6,000. Investor A did not receive any documents evidencing her investment.

12. Also in August 2004, Respondents represented that \$8,000 was needed to pay the State of Washington to cover the fee to obtain a license. Respondents again represented that once Brisk Management opened Investor A would receive a great return and Respondents failed to disclose the risks of investing in Brisk Management with Investor A. Based on these representations Investor A gave Respondents a cashier's check for \$8,000 which Respondents deposited in a bank account in Bellingham, Washington. Investor A did not receive any documents evidencing her additional investment.

13. In August 2004, Respondents requested funds from Investor A three more times to cover operational expenses. Each time Respondents represented to Investor A that once Brisk Management opened Investor A would received a great return. Each time Respondents failed to disclose the risks of investing in Brisk Management with Investor A. Based on these representations, Investor A gave Respondents at least \$11,000 which Respondents deposited in a bank account in Bellingham, Washington. Investor A did not receive any documents evidencing her investment.

14. From September 2004 to January 2005, Respondents requested funds from Investor A at least nine times to cover operational expenses. Each time Respondents represented to Investor A that once Brisk Management opened Investor A would received a great return. Each time Respondents failed to disclose the risks of investing in Brisk Management with Investor A. Based on these representations, Investor A gave

Respondents at least an additional \$73,287 of investment funds which Respondents deposited in a bank account in Bellingham, Washington. Investor A did not receive any documents evidencing her investments.

15. In total, Investor A gave Respondents at least \$111,287. Investor A has requested Respondents pay her back. Respondents have paid Investor A approximately \$48,000. Most of the funds used to repay Investor A were from a bank account in Bellingham, Washington. To date, Respondents have failed to repay the rest of the funds.

Investor B

- 16. In June 2004, Paterson, through Rolfe, approached a resident of Anchorage, Alaska, ("Investor B") about investing in Brisk Management by purchasing a share of the business. Investor B and Paterson corresponded often while Paterson was in Washington State.
- 17. Respondents represented that the funds would be used to finish renovating the building and to purchase an elevator.
- 18. In a letter dated June 14, 2004, Respondents represented that Investor B would be repaid the principal plus 33% interest within 100 days from the date the funds were given to Respondents or that he may choose to convert the promissory note to an equity investment.
- 19. In June 2004, Respondents were still renovating the facility, had not been licensed by the State, and had not accepted any residents. Without the rental income from tenants Respondents did not have a source of income to repay Investor B.
 - 20. Investor B was told that once the business was opened it would generate a monthly profit of \$40,000.
 - 21. Respondents failed to disclose the risks of investing in Brisk Management with Investor B.
- 22. Based on these representations, in June 2004 Investor B flew from Anchorage, Alaska, to Ferndale, Washington, to view the facility and agreed to invest \$400,000 in Brisk Management. In exchange for the

\$400,000, Investor B was supposed to receive a 33% interest in Brisk Management. During his visit Investor B gave Respondents a check for \$100,000 which Respondents deposited to a bank account in Bellingham, Washington.

- 23. In about July 2004, Investor B wire transferred another \$100,000 to Respondents' bank account in Bellingham, Washington.
- 24. On or around September 3, 2004, Paterson and Investor B executed an operating agreement that indicated Investor B was a member of Brisk with a 33% interest.
- 25. In about September 2004, Investor B wire transferred another \$100,000 to Respondents' bank account in Bellingham, Washington. Respondents used the funds from Investor B to repay Investor A approximately \$25,000. Respondents did not tell Investor B that the funds would be used to repay other investors.
- 26. In October 2004, Investor B wire transferred \$89,000 to Respondents' bank account in Bellingham, Washington. Respondents used the funds from Investor B to repay Investor A \$16,000. Respondents did not tell Investor B that the funds would be used to repay other investors.
 - 27. In total Investor B gave Respondents \$389,000 to be invested in Brisk Management.
- 28. Despite having purchased a substantial interest in Brisk Management, Investor B has not participated in the day-to-day decision making of Brisk Management, is not a signer on any of Brisk Management's bank accounts, and does not have the authority to sign agreements on behalf of Brisk Management.
 - 29. Investor B has requested a refund but to date has not been repaid.

Investors C & D

30. In February 2004, Paterson approached a married couple residing in British Columbia, Canada, "Investors C & D") about investing in Brisk Management. Paterson had met Investors C & D through Rolfe

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while Paterson was in British Columbia, Canada. Investors C & D and Paterson corresponded often while Paterson was in Washington State.

- 31. Respondents and Rolfe represented that the funds would be used for Brisk Management's business operations.
- 32. Investors C & D were told that once Brisk Management was opened it would generate a monthly profit of \$40,000.
- 33. Respondents represented that they would pay Investors C & D \$125 per month toward the principal of the note. Respondents also represented that they would pay Investors C & D 3.25% of the net cash flow per month. According to the agreement, principal and interest payments were to begin in April 2004.
- 34. At the time, Respondents were still renovating the facility, had not been licensed by the State, and had not accepted any residents. Without the rental income from tenants Respondents did not have a source of income to repay Investors C & D.
 - 35. Respondents failed to disclose to Investors C & D the risks of investing in Brisk Management.
- 36. Based on these representations, in March 2004 Investors C & D agreed to enter into two \$50,000 promissory note agreements and gave Respondents \$50,000 which Respondents deposited in a bank account located in Bellingham, Washington. Investors C & D gave Rolfe \$50,000. Eventually, Rolfe forwarded the funds to Respondents.
 - 37. To date Investors C & D have not received any return on their investment.

Misrepresentations and Omissions

38. Respondents' statements about the ability to repay the investments were misleading because Respondents failed to disclose to investors the general and specific risks regarding their investments including, but not limited to, the risk of competition, the risk that Respondents would not be able to find

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ENTRY OF FINDINGS OF FACT AND CONCLUSIONS OF LAW AND FINAL ORDER TO CEASE AND DESIST, TO IMPOSE A FINE, AND TO CHARGE COSTS

tenants for the facility, the risk that the facility would not receive a license from the State, the risk that Respondents would not operate the facility at a level sufficient to generate enough revenue to repay the notes, and the risk that Respondents would not be able to find qualified employees. In addition, Respondents failed to provide financial statements.

- 39. Respondents' statements to Investor B about the use of his investment funds were misleading because Respondents failed to disclose to Investor B that his funds would be used, in part, to repay a previous investor.
- 40. Respondents' statements that once Brisk Management was opened it would generate a monthly profit of \$40,000 were misleading because Respondents failed to a reasonable basis for its projections.

Registration Status

- 41. The investment contracts and promissory notes described above are not registered as securities.
- 42. Ross Paterson is not currently registered as a securities salesperson or broker-dealer in the state of Washington and has not previously been so registered.
- 43. Brisk Management is not currently registered to sell securities, has not previously been registered, and has not filed a claim of exemption.

Based upon the above Findings of Fact, the following Conclusions of Law are made:

CONCLUSIONS OF LAW

- 1. The offer or sale of the investment contracts and promissory notes described above constitutes the offer or sale of a security as defined in RCW 21.20.005(10) and (12).
- 2. The offer or sale of said securities is in violation of RCW 21.20.140 because no registration for such offer or sale is on file with the Securities Administrator.

3. The offer or sale of said securities was made in violation of RCW 21.20.010 because Respondent Ross Paterson, in connection with the offer and sale of a security, made untrue statements of material fact or omitted to state material facts necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading.

Based upon the foregoing and finding it in the public interest:

FINAL ORDER

IT IS HEREBY ORDERED that Respondent Brisk Management, LLC dba Heritage House Assisted Living, and their agents and employees, each shall cease and desist from violations of RCW 21.20.010, the anti-fraud section of the Securities Act and RCW 21.20.140, the section of the Securities Act requiring registration.

IT IS FURTHER ORDERED that the Respondent Brisk Management, LLC dba Heritage House Assisted Living shall be liable for and pay a fine in the amount of \$10,000 for violating the Securities Act provided that the fine will be reduced by any amounts paid to the investors after the date of the entry of the Statement of Charges.

IT IS FURTHER ORDERED that the Respondent Brisk Management, LLC dba Heritage House Assisted Living, shall be liable for and pay costs in the amount of \$1,500.

AUTHORITY AND PROCEDURE

This FINAL ORDER is entered pursuant to the provisions of RCW 21.20.390, and is subject to the provisions of RCW 21.20.440 and Chapter 34.05 RCW. Respondent Brisk Management, LLC dba Heritage House Assisted Living has the right to petition the superior court for judicial review of this agency action under the provisions of RCW 34.05. For the requirements for Judicial Review, see RCW 34.05.510 and sections following. Pursuant to RCW 21.20.395, a certified copy of this Order may be filed in Superior Court.

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If so filed, the clerk shall treat the Order in the same manner as a Superior Court judgment as to the fine, and the fine may be recorded, enforced, or satisfied in like manner.

WILLFUL VIOLATION OF THIS ORDER IS A CRIMINAL OFFENSE.

SIGNED and ENTERED this 20th day of February, 2018.



William M. Beatty Securities Administrator

Approved by:

An Elm

Suzanne Sarason Chief of Enforcement

Reviewed by:

Jack McClellan

Financial Legal Examiner Supervisor

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Presented by:

Brian J. Guerard Financial Legal Examiner

STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION

2	DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION		
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4	IN THE MATTER OF DETERMINING whether there has been a violation of the Order Number S-06-020-06-SC01 property of the state of the st		
5	Securities Act of Washington by: OF INTENT TO ENTER ORDER TO CEASE OF INTENT TO ENTER ORDER TO CEASE		
6	Brisk Management, LLC dba Heritage House) AND DESIST AND TO IMPOSE FINES Assisted Living; Ross Paterson;)		
7	Respondents)		
8	THE STATE OF WASHINGTON TO: Brisk Management, LLC dba Heritage House Assisted Living		
9	Ross Paterson		
10	STATEMENT OF CHARGES		
11	Please take notice that the Securities Administrator of the State of Washington has reason		
12	to believe that Respondents, Brisk Management, LLC dba Heritage House Assisted Living and		
13	Ross Paterson, have each violated the Securities Act of Washington and that their violations		
14	justify the entry of an order of the Securities Administrator under RCW 21.20.390 against each		
15	to cease and desist from such violations. The Securities Administrator finds as follows:		
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17	TENTATIVE FINDINGS OF FACT		
18	Respondents		
19	Brisk Management, LLC dba Heritage House Assisted Living, also known as		
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21	Brisk Management and Heritage House, ("Brisk Management") is a limited liability company		
22	organized in the State of Washington on September 13, 2002, with its principal place of business		
23	in Ferndale, Washington.		
24	STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER ORDER TO CEASE AND DESIST AND TO IMPOSE FINES DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division PO Box 9033 Olympia, WA 98507-9033 360-902-8760		

1	2. Ross Paterson ("Paterson") is the owner of Brisk Management. Paterson resides		
2	in Lynden, Washington.		
3	Background		
4	3.	Respondents identified a building in Ferndale, Washington that had previously	
5	been used as a hotel that could be remodeled into an upscale assisted living facility.		
6	4.	In December 2003, Paterson entered into a lease agreement with the owner of the	
7	building and began renovations. Basil Rolfe ("Rolfe"), an acquaintance of Paterson residing in		
8	British Columbia, Canada, co-signed the lease agreement.		
9	5.	Throughout the renovations and in the early stages of operation, Respondents	
10	experienced cash shortfalls and decided to raise funds to pay expenses. Beginning in at least		
11	March 2004 Respondents solicited investor funds to cover the expenses. In total, Respondents		
12	offered and sold at least \$500,000 in promissory notes and investment contracts in Brisk		
13	Management to four investors.		
14	6.	Heritage House has been operating as an assisted living facility for about three	
15	years and has not yet generated a profit from operating revenues.		
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17		Nature of the Offering	
18		Investor A	
19	7. In October 2003, while Paterson was in British Columbia, Canada, Rolfe		
20	introduced Paterson to Investor A, a resident of British Columbia, Canada. Investor A and		
21	Paterson corresponded often by telephone while Paterson was in Washington State. In addition,		
22	Paterson and Investor A met several times in British Columbia and in Washington State.		
2324	STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER ORDER TO CEASE AND DESIST AND TO IMPOSE FINES DEPARTMENT OF FINANCIAL INSTITUTION Securities Divisio PO Box 903 Olympia, WA 98507-903 360-902-876		

- 8. Beginning in July 2004 and continuing through November 2004, Paterson approached Investor A several times about investing in Brisk Management. Investor A was not in the business of commercial lending and each time gave Respondents the funds with an investment intent.
- 9. In July 2004, Respondents told Investor A that \$9,000 was needed to purchase and install a nurse call system and without the nurse call system Brisk Management could not get a license and begin business. Respondents represented to Investor A that once Brisk Management opened Investor A would receive a great return. Respondents failed to disclose the risks of investing in Brisk Management with Investor A. Based on these representations, Investor A gave Respondents a cashier's check for \$9,000. Investor A did not receive any documents evidencing her investment.
- 10. In July 2004, Respondents represented that \$14,000 was needed to cover operational expenses. Paterson again represented to Investor A that once Brisk Management opened Investor A would received a great return. Respondents again failed to disclose the risks of investing in Brisk Management with Investor A. Based on these representations, Investor A gave Respondents a cashier's check for \$14,000 which Respondents deposited in a bank account in Bellingham, Washington. Investor A did not receive any documents evidencing her investment.
- 11. In August 2004, Respondents represented that \$6,000 was needed to cover payroll. Paterson represented to Investor A that he would pay her back \$6,500 within a couple of weeks. Respondents again failed to disclose the risks of investing in Brisk Management with Investor A. Based on these representations, Investor A gave Respondents a cashier's check for \$6,000. Investor A did not receive any documents evidencing her investment.

- 12. Also in August 2004, Respondents represented that \$8,000 was needed to pay the State of Washington to cover the fee to obtain a license. Respondents again represented that once Brisk Management opened Investor A would receive a great return and Respondents failed to disclose the risks of investing in Brisk Management with Investor A. Based on these representations Investor A gave Respondents a cashier's check for \$8,000 which Respondents deposited in a bank account in Bellingham, Washington. Investor A did not receive any documents evidencing her additional investment.
 - 13. In August 2004, Respondents requested funds from Investor A three more times to cover operational expenses. Each time Respondents represented to Investor A that once Brisk Management opened Investor A would receive a great return. Each time Respondents failed to disclose the risks of investing in Brisk Management with Investor A. Based on these representations, Investor A gave Respondents at least \$11,000 which Respondents deposited in a bank account in Bellingham, Washington. Investor A did not receive any documents evidencing her investment.
 - 14. From September 2004 to January 2005, Respondents requested funds from Investor A at least nine times to cover operational expenses. Each time Respondents represented to Investor A that once Brisk Management opened Investor A would received a great return. Each time Respondents failed to disclose the risks of investing in Brisk Management with Investor A. Based on these representations, Investor A gave Respondents at least an additional \$73,287 of investment funds which Respondents deposited in a bank account in Bellingham, Washington. Investor A did not receive any documents evidencing her investments.
 - 15. In total, Investor A gave Respondents at least \$111,287. Investor A has requested Respondents pay her back. Respondents have paid Investor A approximately \$48,000. Most of

1	the funds used to repay Investor A were from a bank account in Bellingham, Washington. To		
2	date, Respondents have failed to repay the rest of the funds.		
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4	Investor B		
5	16. In June 2004, Paterson, through Rolfe, approached a resident of Anchorage,		
6	Alaska, ("Investor B") about investing in Brisk Management by purchasing a share of the		
7	business. Investor B and Paterson corresponded often while Paterson was in Washington State.		
-	17. Respondents represented that the funds would be used to finish renovating the		
8	building and to purchase an elevator.		
9	18. In a letter dated June 14, 2004, Respondents represented that Investor B would be		
10	repaid the principal plus 33% interest within 100 days from the date the funds were given to		
11	Respondents or that he may choose to convert the promissory note to an equity investment.		
12	19. In June 2004, Respondents were still renovating the facility, had not been licensed		
13	by the State, and had not accepted any residents. Without the rental income from tenants		
14	Respondents did not have a source of income to repay Investor B.		
15	20. Investor B was told that once the business was opened it would generate a		
16	monthly profit of \$40,000.		
17	21. Respondents failed to disclose the risks of investing in Brisk Management with		
18	Investor B.		
	22. Based on these representations, in June 2004 Investor B flew from Anchorage,		
19	Alaska, to Ferndale, Washington, to view the facility and agreed to invest \$400,000 in Brisk		
20	Management. In exchange for the \$400,000, Investor B was supposed to receive a 33% interest		
21	in Brisk Management. During his visit Investor B gave Respondents a check for \$100,000 which		
22	Respondents deposited to a bank account in Bellingham, Washington.		
23	5		
24	STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER ORDER TO CEASE AND DESIST AND TO IMPOSE FINES DEPARTMENT OF FINANCIAL INSTITUTION Securities Division PO Box 90: Olympia, WA 98507-90: 360-902-870		

Olympia, WA 98507-9033

360-902-8760

AND TO IMPOSE FINES

Olympia, WA 98507-9033

360-902-8760

1	regarding their investments including, but not limited to, the risk of competition, the risk that		
2	Respondents would not be able to find tenants for the facility, the risk that the facility would not		
3	receive a license from the State, the risk that Respondents would not operate the facility at a level		
4	sufficient to generate enough revenue to repay the notes, and the risk that Respondents would no		
5	be able to find qualified employees. In addition, Respondents failed to provide financial		
6	statements.		
7	39. Respondents' statements to Investor B about the use of his investment f	unds were	
8	misleading because Respondents failed to disclose to Investor B that his funds would be used, in		
9	part, to repay a previous investor.		
10	40. Respondents' statements that once Brisk Management was opened it wo	ould	
11	generate a monthly profit of \$40,000 were misleading because Respondents failed to a		
12	reasonable basis for its projections.		
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14	REGISTRATION STATUS		
	11232311111201(3111120)		
15	41. The investment contracts and promissory notes described above are not	registered	
15 16		registered	
	41. The investment contracts and promissory notes described above are not		
16	41. The investment contracts and promissory notes described above are not as securities.		
16 17	 41. The investment contracts and promissory notes described above are not as securities. 42. Ross Paterson is not currently registered as a securities salesperson or be 	roker-	
16 17 18	 41. The investment contracts and promissory notes described above are not as securities. 42. Ross Paterson is not currently registered as a securities salesperson or be dealer in the state of Washington and has not previously been so registered. 	roker-	
16 17 18 19	 41. The investment contracts and promissory notes described above are not as securities. 42. Ross Paterson is not currently registered as a securities salesperson or be dealer in the state of Washington and has not previously been so registered. 43. Brisk Management is not currently registered to sell securities, has not previously been so registered. 	roker-	
16 17 18 19 20	 41. The investment contracts and promissory notes described above are not as securities. 42. Ross Paterson is not currently registered as a securities salesperson or be dealer in the state of Washington and has not previously been so registered. 43. Brisk Management is not currently registered to sell securities, has not previously been so registered. 	roker-	
16 17 18 19 20 21	 41. The investment contracts and promissory notes described above are not as securities. 42. Ross Paterson is not currently registered as a securities salesperson or be dealer in the state of Washington and has not previously been so registered. 43. Brisk Management is not currently registered to sell securities, has not previously been so registered. 	roker-	

1	Based upon the Tentative Findings of Fact, the following Conclusions of Law are made:		
2	CONCLUSIONS OF LAW		
3	1. The offer or sale of the investment contracts and promissory notes described		
4	above constitutes the offer or sale of a security as defined in RCW 21.20.005(10) and (12).		
5	2. Respondent, Ross Paterson, acted as a securities salesperson or broker-dealer as		
6	defined in RCW 21.20.005(2).		
7	3. Respondent, Ross Paterson, has violated RCW 21.20.040 by offering and/or		
8	selling said securities while not registered as a securities salesperson or broker-dealers in the		
9	State of Washington.		
10	4. The offer or sale of said securities is in violation of RCW 21.20.140 because no		
11	registration for such offer or sale is on file with the Securities Administrator.		
12	5. The offer or sale of said securities was made in violation of RCW 21.20.010		
13	because Respondent, Ross Paterson, in connection with the offer and sale of a security, made		
14	untrue statements of material fact or omitted to state material facts necessary in order to make the		
15	statements made, in light of the circumstances under which they were made, not misleading.		
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17	NOTICE OF INTENT TO ORDER THE RESPONDENT TO CEASE AND DESIST		
18	Based on the above Tentative Findings of Fact and Conclusions of Law, the Securities		
19	Administrator intends to order that Respondents, Brisk Management LLC dba Heritage House		
20	Assisted Living and Ross Paterson, and their agents and employees, each cease and desist from		
21	violations of RCW 21.20.010, the anti-fraud section of the Securities Act; RCW 21.20.040, the		
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STATEMENT OF CHARGES AND NOTICE OF

AND TO IMPOSE FINES

INTENT TO ENTER ORDER TO CEASE AND DESIST

1 section of the Securities Act requiring registration of broker-dealers and securities salespersons; 2 and RCW 21.20.140, the section of the Securities Act requiring registration. 3 NOTICE OF INTENT TO IMPOSE FINES AND COSTS 4 5 Pursuant to RCW 21.20.390 and RCW 21.20.395 and based upon the Tentative Findings 6 of Fact and Conclusions of Law, the Securities Administrator intends to order that: 7 (A) Respondent, Brisk Management LLC dba Heritage House Assisted Living, shall be 8 liable for and pay the Securities Division (1) a fine of \$10,000 for violating the Securities Act 9 provided that the fine will be reduced by any amounts paid to the investors after the date of the 10 entry of this order and (2) the costs, fees, and other expenses incurred in the conduct of 11 investigating this matter in an amount not less than \$1,500 and 12 (B) Respondent, Ross Paterson, shall be liable for and pay the Securities Division (1) a 13 fine of \$10,000 for violating the Securities Act provided that the fine will be reduced by any 14 amounts paid to the investors after the date of the entry of this order and (2) the costs, fees, and other expenses incurred in the conduct of investigating this matter in an amount not less than 15 16 \$1,500. 17 18 **AUTHORITY AND PROCEDURE** 19 This Statement of Charges and Notice of Intent to Enter Order to Cease and Desist and to 20 Impose Fines and Costs is entered pursuant to the provisions of RCW 21.20.390 and RCW 21 21.20.395 and is subject to the provisions of RCW 34.05. The Respondents, Brisk Management 22 LLC dba Heritage House Assisted Living and Ross Paterson, may make a written request for a 23

STATEMENT OF CHARGES AND NOTICE OF

AND TO IMPOSE FINES

INTENT TO ENTER ORDER TO CEASE AND DESIST

1	hearing as set forth in the NOTICE OF OPPORT	UNITY TO DEFEND AND OPPORTUNITY	
2	FOR HEARING accompanying this Statement or	f Charges.	
3	If a respondent does not request a hearing, the Securities Administrator intends to adop		
4	the above Tentative Findings of Fact and Conclusions of Law as final and enter a permanent		
5	order to cease and desist and impose fines and co	ests as to that Respondent.	
6			
7	Dated and Entered this 12th day of March, 2007.		
8			
9		MICHAEL E. STEVENSON	
10		Securities Administrator	
11	Approved by:	Presented by:	
12	An Ellen	K. Culbert	
13	Suzanne Sarason Chief of Compliance	Kristen Culbert Financial Legal Examiner	
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23	STATEMENT OF CHARGES AND NOTICE OF	11 DEPARTMENT OF FINANCIAL INSTITUTION	
24	INTENT TO ENTER ORDER TO CEASE AND DESIST	Securities Divisio PO Box 903	

AND TO IMPOSE FINES